

THE PRINCE GEORGE'S COUNTY

# GREEN BOOK



A Guide To Procurement Opportunities In Prince George's County Government

Angela D. Alsobrooks  
County Executive

Connecting local, small and diverse suppliers with every available opportunity to do business with Prince George's County

Providing agency-by-agency budget and requirement details so businesses can navigate procurement opportunities

The Green Book is a pathway to expanding small and disadvantaged business development in Prince George's County



**PRINCE GEORGE'S COUNTY GOVERNMENT**  
Office of the County Executive  
*"Prince George's Proud"*



**Angela D. Alsobrooks**  
County Executive

Dear Prince George's County Supplier(s) and Business Community:

We are *Prince George's Proud* that our Office of Central Services (OCS) is officially launching the Prince George's County Green Book, a digital guide for County-based Small Businesses (CBSBs) and County-based Minority Business Enterprises (CBMBEs) that will connect them to procurement opportunities within Prince George's County Government. This is an exciting step towards creating increased opportunities within the County for local and diverse suppliers.

County businesses play a critical role in the economic expansion and development of our County. They provide jobs for our residents and also spend locally. Creating platforms and opportunities for small and diverse County businesses remains one of our top priorities, and the Green Book is the latest platform to support our business community.

The Green Book will allow businesses to be informed about upcoming opportunities within County Agencies and Departments. By having a centralized location for all County contracting opportunities, County businesses are better positioned to be prepared when responding to upcoming solicitations. This is just one of the many ways we are working to make it easier to do business with your County Government.

Thank you to our business community for everything you do for our residents and for our local economy. We will continue to find new and innovative ways to support the growth and expansion of our County's small and minority-owned businesses.

Sincerely,

A handwritten signature in blue ink that reads "Angela Alsobrooks".

Angela Alsobrooks  
County Executive



Angela D. Alsobrooks  
County Executive

Jonathan R. Butler  
Director

# PRINCE GEORGE'S COUNTY GOVERNMENT

## Office of Central Services

Glenn Moorehead  
Deputy Director

Michael W. Brown  
Deputy Director

### **Dear Prince George's County Supplier(s) and Business Community:**

The Office of Central Services (OCS) is proud to announce the full launch of the Prince George's County Green Book, a digital business-to-government platform for County-based Small Businesses (CBSBs) and County-based Minority Business Enterprises (CBMBEs) aimed at connecting them to millions of dollars in procurement opportunities within Prince George's County Government. As you may know, we launched a piloted version of the Green Book in August 2020, featuring eleven (11) agencies.


I am excited to say that we are now launching the full version of the digital Green Book with up to 30 agencies! The new Green Book is scheduled to go live on October 28, 2021.

At OCS, we continue to honor the commitment to investing and growing Prince George's County small and minority businesses. Through the Green Book, numerous opportunities are available to our local, small and minority suppliers. The Green Book will assist the business community in navigating the County government procurement process by providing an agency-by-agency overview of diverse and local spending availability.

Specifically, the Green Book will:

- Assist County Agencies and Departments with increasing their utilization of Prince George's County small and minority suppliers to meet the requirements for procurement spending in accordance with Procurement Code 10A-162.
- Establish a centralized digital platform that will allow County-based small and minority businesses to identify procurement opportunities by Agency.
- Help Agencies to guide spending of their budgets with local County small and minority businesses.

Finally, as we continue to examine ways to increase local, small and minority business utilization, we remain vigilant to identifying and implementing trailblazing practices that will continuously move the needle. Again, we at the Office of Central Services are proud to serve and look forward to helping you achieve success.

  
Jonathan R. Butler  
Director, Office of Central Services





**Calvin S. Hawkins, II**  
Chair  
At-Large Council Member

October 12, 2021

Dir. Jonathan Butler  
Office of Central Services  
Prince George's County Gov.  
1400 McCormick Dr. | Ste. 336  
Largo, MD 20774

Greetings:

I am pleased to offer my sincere congratulations to the Prince Georges County Office of Central Services in launching the Prince George's County Green Book. As the former Vice Chair of the County Council, I recall learning about this initiative a short time ago as a pilot program. The vision to provide a digital guide for County-based small businesses and County-based Minority Business Enterprises to connect to procurement opportunities within Prince George's County Government is now a reality.

Small local businesses are critical to expanding the economic development and wealth creation efforts in the County. Historically, the Council has taken several legislative and budgetary actions to support procurement opportunities for our local businesses. Ensuring County procurement processes are transparent and accessible to all in the 21<sup>st</sup> Century digital age, is essential to the local community's growth and success. As their businesses have more opportunities, they are more likely to reinvest their profits locally and hire locally who ultimately will spend locally. The Council continues to support the strengthening of a circular economy.

Again, I offer my congratulations to the Office of Central Services and I hope that the Green Book will help to connect our small business community with more opportunities to help them grow and expand opportunities for all in Prince George's County.

Respectfully,

A handwritten signature in black ink that reads "Calvin S. Hawkins, II".

The Honorable Calvin S. Hawkins, II



GREENBOOK  
TESTIMONIALS



# CORENIC CONSTRUCTION

*A commitment made, a commitment delivered!*

***Brunson Cooper***  
Manager Director

Corenic Construction is excited to support the Green Book, Prince George's County latest initiative to help small, local and minority businesses.

Corenic is an innovative commercial contracting business with a keen focus on interior alterations, renovations, small base buildings, and facility additions. Over the years we have added expertise in Automotive, Commercial Office, Education, Local Government, Federal Government, Retail, and Base Building Construction. Excellence is our standard! We believe in providing sustainable solutions to our clients, and we are committed to expanding our offerings in the area of Green Construction.

Over the last several years Corenic has been proud to partner with Prince George's County on several high-profile projects including PGC Shady Glen fire station and training facility, the PGCPs P3 for School Construction and we also serve as a general contractor on the County's On-Call Construction contract.

Through the creation of the Green Book, County Executive Alsobrooks and her administration have given the small, local and minority business in Prince George's County more opportunities to participate in the procurement process. The Green Book will the business community easily identify current opportunities and make informed connections with county agencies that will make it easier for entrepreneurs to start, grow, and maintain their businesses.



14503 Main Street  
Upper Marlboro, MD 20772  
MDOT MBE # 06-292  
Prince George's County CBSB #13-002  
Prince George's County MBE #18-13457

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WarrenBuilds was established in 1999 as Warren Brothers Construction, a small, minority owned business enterprise with headquarters in Upper Marlboro, Maryland. Over the past 21+ years, the firm has grown into a dynamic regional small business serving the citizens of Prince Georges County and the surrounding National Capital Region (NCR).

WarrenBuilds specializes in general construction contracting, site development, and facility support services for commercial and government partners. As a county certified Minority Business Enterprise (MBE) and County-Based Small Business (CBSB), over the past two decades WarrenBuilds has gained significant experience working with and for the Prince George's County government, as a prime contractor and as a key subcontractor and teaming partner with other firms.

Examples of current and recent contracts in the county include serving as the site development contractor for the Town Square at Suitland Federal Center mixed use development project, working with the Prince Georges County Redevelopment Authority (RDA) and non-profit Housing Initiative Partnership (HIP) to build new net zero homes in historic Forestville, working with the county's Office of Central Services (OCS) to development and implement an innovative Facilities Appearance Audit (FAA) program for county-owned buildings, and teaming with Gilbane Builders as a prime contractor building a new and expanded Marlboro Hall on the campus of Prince George's Community College in Largo.

Recently, WarrenBuilds joined the prime contractor leadership team in a groundbreaking Public Private Partnership (P3) with the Prince George's County Public School System. The P3 method of acquisition is a first-in-the-nation model for designing, constructing, and maintaining six new schools to serve one the nation's 20 largest school districts. Through all of our contract experience working with the county government, WarrenBuilds has grown in capability and capacity, doing well as we do good for the people and places where we make our home. WarrenBuilds is proud to be a Prince Georges County based small business, and to work in partnership with the county government, other county-based and regional firms, and community stakeholders to continue making Prince Georges County a great place in which to live, work, and prosper.



***Johnathan Bolden***  
President



DC: 6035 Dix Street N.E., Washington, DC 20019 • (P) 202-398-7957 • (F) 202-388-0329  
MD: 1920 Oregon Avenue • Landover, MD 20785 • (P) 301-773-0414 • (F) 301-773-1401

[www.rsccompany.com](http://www.rsccompany.com)

**RSC Electrical and Mechanical Contractors** is happy to support Prince George's County Office of Central Services and its newly launched Green Book.

**RSC** is a family owned and operated business based in Landover, Maryland, and was incorporated in 1989. We are a certified as a County-Based and Minority-owned business and our services include Electrical, HVAC, Plumbing, Controls, and Full Facility operating and maintenance. We are union signatory and affiliated with Steamfitters Local 602, Plumbers Local 5, and Baltimore Steamfitters Local 486.

**RSC** is currently operating on service contracts with Prince George's County Government, Prince George's Community College, Prince George's Public Schools, the University of Maryland at College Park, Washington Metropolitan Transit Authority (WMATA), and various Walmart locations throughout the Capital region. **RSC** has completed full HVAC construction, plumbing, and HVAC control of the Culinary Arts Center at Prince George's Community College. We completed the modernization of Bladensburg High School mechanical plant replacement with new high efficiency chillers, boilers, and HVAC controls upgrade. In addition, we provided various mechanical, electrical, and plumbing upgrades throughout Prince George's County Public Schools, totaling over \$5 Million in improvements.

**RSC** is committed to bringing value and continued operations in Prince George's County with the hiring of more county residents, expanding resident's opportunities to apprenticeship training, and career opportunities. Half of our workforce resides in Prince George's County, as well as, the principal owners.

**RSC** is looking forward to increased contracting opportunities through the Green Book. We thank County Executive Angela Alsobrooks and the Office of Central Services for their commitment to the small and minority business community and making it as easy as possible for us to do business with the County.





P#: 301.595.5926  
fax: 301.595.5927  
6531 Mid Cities Ave. Beltsville  
MD 20705  
www.mdpcontracting.com

### **Our History – 25 years!**

Since 1996, MDP Contracting, Inc. has provided commercial construction services to MD, DC & VA.

MDP became a certified County Based Business on March 20<sup>th</sup>, 2014 and was also granted an MEB certificate on March 11<sup>th</sup>, 2016. Since gaining those certifications we have completed the majority of the 115 total projects executed in total by MDP for Prince Georges County as well as most of the 69 total projects we have completed for the Prince Georges County Government. Two of our flagship projects for Prince Georges County during this time were the Laurel Library and Phase 3 of the Police Headquarters at Presidential Parkway. For both efforts, MDP provided all the rough carpentry, metal framing, drywall, ceilings, and exterior sheathing.

The certifications that MDP obtained to do business with the County and the County Government has afforded us this extensive project experience and has made us experienced in both successful delivery and in the details associated with the County procurement process. This includes knowledge of the bid/award process itself, the necessity of maintaining appropriate trained staff, having established relationships with both partners and suppliers in the region and staying current with the entirety of the paperwork required for accounting and reporting.

Our corporate headquarters has been located in Prince Georges County for the past 20 years. During that time, we have built a track record of completing projects that meet or exceed requirements, that maintain schedule, and that are delivered at or under budget.

In addition, MDP carries an \$8 Million bonding line and a \$1 Million line of credit.

### **Key pillars of MDP's business model**

**Locally - based delivery.** We have developed an extensive in-house knowledge of building codes within the local geography. In addition, MDP obtains, and keeps current, all the certifications and licenses that are required to do business with local governments, agencies, and commercial entities. We are a locally SDDD certified MBE, SBE & Local Business in Prince Georges County. Please see our full list of current certifications below.

**Having stable core talent, drawn from the DC/MD/VA region.** We hire and we keep local talent. This approach has provided us a well-known business reputation and continuity. People know us and that means in the past 25 years not only does the MDP business itself have a well-earned local reputation, but its staff does as well. MDP has 28 full time employees and constantly looking for more talent to join our team.

*Sharon Moore Jackson*  
President



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# S.M. Jackson Government Business Solutions, LLC

**S.M. Jackson Government Business Solutions, LLC** is a small, minority-owned, controlled, and operated consulting firm located in Prince George's County, specializing in Supplier Diversity & Inclusion, Local, Small, Minority and County-based Business Certifications, B2B and B2G Technical Assistance, Trainings, Business Development, and Community Outreach & Engagement. Our Motto is *Access Matters*, and we believe that equal access to all resources and opportunities is empowering.

**S.M. Jackson Government Business Solutions, LLC** has been certified by Prince George's County since 2017, was a strategic partner and MBE Consultant on the University of Maryland Capital Region Medical Center Project in Largo, Maryland with Clark Construction Group, LLC and consistently exceeded all Local and MBE diversity goals on this project. **S.M. Jackson Government Business Solutions, LLC** has successfully partnered with the County on community engagements and trainings. The value of collaborating with the County further promotes local, small and minority business inclusion and capacity building. That's a win-win for everyone.



## **NARDI Construction, Inc.**

11800 Baltimore Avenue, Suite 118 / Beltsville, MD 20705

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**NARDI Construction, Inc.** takes a uniquely innovative and efficient approach to every construction project we lead or participate in, a benchmark since our incorporation in 1978. Our mission statement emphasizes our service philosophy, which is, "**NARDI strives for excellence in all areas of the construction process. To achieve client satisfaction and promote repeat business, we are committed to building projects of superior quality and value by providing services with total integrity.**"

**NARDI Construction, Inc.** has been licensed with the State of Maryland since 1978, carries multiple state and County licenses and is certified with Prince George's County through the Office of Central Services Supplier Development & Diversity Division (SDDD). **NARDI** has been since 2013 both a certified Prince George's County Based General Contractor (Certification No: CBBC-13-022) and an On Call General Contractor with Prince George's County (Vendor 1000000537). **NARDI** has been County Based since 1984 but construction of our first project for Prince George's County directly, the South Bowie Branch Library was started in 2008. Moving into our 14<sup>th</sup> year in working for Prince Georges County, we continue to stay active with our newest contract completion of the Department of Corrections Medical Facility in June 2022.

**Notable NARDI Projects for Prince George's County include:**

- Laurel Branch Library
- South Bowie Library
- Bowie Branch Library Renovation
- State's Attorney Office Marbury Wing Refresh (under construction)
- PGC Municipal Library System Administrative Offices
- Police Headquarters (Phase III)
- Interior Renovations for 160,000 sf – 1301 McCormick Drive (under construction)
- K9 & EVOG Training Course (under construction)

We value our relationship with all the agencies of Prince Georges County (OCS, Finance, DPIE, SDDD) and we look forward to many more years of success. To date we have completed \$344 Million in public and private construction projects in Prince Georges County as well we have used several SDDD certified MBE / Local / SBE subcontractors to exceed any project requirements.

From our home offices in Prince George's County, we have completed several million square feet of new, in-fill, renovation and rehabilitation construction in the Maryland, Washington and Virginia Metropolitan areas. Our company has a wide range of experience in total site development; multi-story facilities; libraries; multiple County related projects; rehab construction; regional mall rehab; strip shopping centers; retail buildout, industrial, manufacturing and bulk warehousing facilities; flex office buildings; all levels of interior tenant construction; as well as, research/development facilities and church/school construction.

We have many highly satisfied clients who have repeatedly chosen to repeat or negotiate their new projects with **NARDI**. The success of our company is not only in the value we bring to the total construction process, but includes the years of successful relationship we have developed with our many subcontractors and suppliers. They have helped make us who we are today.



Arel Architects is an architectural/engineering and construction management firm with a team of proven professionals dedicated and committed to providing outstanding design/engineering service often exceeding client expectations. Since its inception (1991), Arel's 30-year career has successfully completed projects worth more than \$1.0 billion. More importantly, its international and diverse team of professionals has created enduring structures in which thousands live, work, worship, learn, and return health right here Prince George's County.

Arel serves the entire Mid-Atlantic region from offices in the greater Washington Metropolitan Area from its headquarter location just adjacent to Andrews Air Force Base in Temple Hills, M.D.

Arel Architects was founded and continues to be strategically managed by Mr. Ronald D. Lipford AIA, NCARB and the Principal and CEO. Mr. Lipford has over 38 years of architectural experience. He strategically organizes and manages a myriad of architect/engineers, administrative and marketing staff in both long- and short-term planning goals.

Arel has been certified with the State of Maryland and Prince George's County since April 2001. Since this time the firm continues to thrive despite numerous economic downturns largely by executing and delivering on Prince George's County awarded contracts.

SOLUTIONS INC

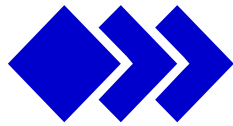


*CHW is a female-owned and operated small business firm. The firm specializes in a broad range of Compliance Monitoring Services and Training. Special emphasis is placed on both federal and local regulation and overall building and housing industry policies and guidelines.*

*CHW has over 40 years of combined experience in program compliance and economic development activities and has provided Compliance Monitoring Services to Prince Georges County for more than ten (10) years. We have provided this service through three (3) different administrations governing the County. While some faces have changed, the assistance provided to our company as a Small Minority Business has been consistent. That service has proven to be professional, available, courteous, and always helpful in resolving problems. The County is there and understands the needs and objectives of Small Minority Businesses.*

**Contact Information**

CHW Solutions Inc,  
C/o Mary A. Hammond, Pres/CEO  
1300 Mercantile Lane Ste. 129-35  
Largo, Maryland 20774  
E-mail: [chwsolutionsofmd@outlook.com](mailto:chwsolutionsofmd@outlook.com)



## SCM INC

Minority , Woman Owned,  
County Based Enterprise

# Specialty Construction Management Inc

4647 Baltimore Ave Hyattsville MD 20781  
Phone: (301) 779-9335 Fax: (301) 779-9337



Specialty Construction Management, Inc. (SCM) is a **small, county based, minority woman-owned business** providing full service turnkey Design-Build, Construction and Maintenance services. SCM is located at 4647 Baltimore Ave, Hyattsville MD 20781. We provide expert services to, Federal, State and Local agencies in and around the Washington Metropolitan area. Since its conception in 1997, SCM has performed and completed various types of construction projects includes – Interior & Exterior Works, complex Mechanical/Plumbing & Electrical projects. Our clients include but not limited to the District of Columbia Housing Authority (DCHA), District of Columbia Public Schools (DCPS), Prince George’s County Public Schools (PGCPS),

Prince George’s County, General Services Administration (GSA), District of Columbia, Army Corps of Engineers, Department of the Navy, PENREN, the Department of Defense. While working at these facilities, SCM has adhered to the strict code of Quality Control and Safety.

SCM has demonstrated the capacity and commitment to conduct numerous projects simultaneously by effectively applying our staff to facilitate individual professional growth and specific customer requirements. Our project of organizational structure facilitates this by assigning project Managers and field superintendents to each project working directly with the clients.

Below is the table indicating the services we offer and industries we cater to –

Services	20 + Professionals Located in Hyattsville, Maryland	Industries
Design Build		Retail
Planning & Procurement		Government / Municipal
Engineering & Construction		K - 12
Operations & Maintenance		Private
		Service Industries



**THREE | E**  
CONSULTING GROUP

*Eben Smith*  
President

ThreeE Consulting Group is pleased to offer this letter of support for the newly created Prince George's County Green Book.

ThreeE Consulting Group is a certified county-based small business (CBSB) located in National Harbor, MD. Our mission is to connect small businesses to big opportunities and we work with some of the region's biggest developers, general contractors and government agencies to do it. Our core services include supplier diversity, strategic sourcing, compliance, community engagement, first source and mentor-protégé programming and business development.

We were certified as a CBSB in 2015 and have since provided consulting services for the County's biggest projects including MGM National Harbor, The Clean Water Partnership P3, PSEG Keys Energy Center, PGCPS P3 for School Construction and the I270/I495 Infrastructure P3.

We would like to thank County Executive Angela Alsobrooks for her leadership and continued commitment to the small and minority business community in Prince George's County. I would also like to thank Jonathan Butler, Director, Office of Central Services for making the Green Book happen.

The Green Book is yet another tool in our toolbox that Prince George's County has given us designed to help CBSB/MBEs better navigate the procurement opportunities available in the various County agencies. It will also allow us to have a better understanding of what, when and how these agencies purchase goods and services. Lastly, it will create enhanced forecasting so that our business community can position and prepare themselves appropriately.

Prince George's County is open for business and the Green Book is just another example of that!

As the President and Founder of HealthCare Dynamics International (HCDI), a local award-winning health care consulting firm, I am constantly reminded of how critical it is to advance healthcare equity for my fellow Prince Georgians. With over 30 years of experience serving the federal, state and local government, HCDI is recognized by the U.S. Centers for Medicare & Medicaid Services for its innovative achievements as a prime contractor. We deliver 'best in class' population health services to improve the quality of health for all, especially vulnerable populations.

Being a part of the Prince George's County business community has been an honor and of great value. The county works in partnership with organizations like HCDI to develop and enhance the community's overall wellbeing. HCDI's Caring for Your Health™ e-Tool is an instrument we utilize to measure the social support needed within our most vulnerable communities. In partnership of Prince George's County business community, we collaborate to implement critical initiatives to support the COVID-19 pandemic response. We are proud to serve in Prince George's County.





**Terry Speigner, President and CEO NGEN, LLC**  
**Headquartered in Lanham, MD**

NGEN is happy to support Prince George's County government agencies with our collaboration with the Office of Information Technology and CIO Wanda Gibson as a county certified Minority Business Enterprise (MBE) and County-Based Small Business (CBSB).

NGEN is an Information Technology professional services firm specializing in cybersecurity, cloud, data center hosting and enterprise engineering services, that help small to mid-sized businesses, education institutions and government agencies get the most from their computers, telephones, and Internet technology. Companies that do not want to invest in an IT department and would prefer to focus on their area of expertise, outsource their IT needs to managed service providers like NGEN.

NGEN is ISO 9001:2015, ISO 20000 and ISO 27001 certified and CMMI Maturity Level 3 for Services Appraised. NGEN is counted among an elite group of companies that have achieved these esteemed certifications. Less than 1% of all companies in the United States hold multiple ISO certifications and CMMI Level 3 Appraisal.

In February 2017, NGEN was selected by CRN (The Channel Company) to be one of the top 500 Managed Service Providers (MSP) in North America (NGEN was one of only 13 companies in Maryland selected and the only one in Prince George's County selected). In 2018, 2019, 2020 and 2021, NGEN was selected by CRN (The Channel Company) to be one of the top 250 Tech Elite and one of the top 500 Managed Service Providers (MSP) in North America Managed Service Providers (MSP) in North America.

NGEN has built a tradition of excellence that spans well over 29 years. The company's core values are integrity, a commitment to quality, and professionalism. Essential to NGEN's mission is providing exceptional customer service. Over the years, the company has garnered unparalleled trust from its clients as evidenced by recurring client referrals. "If you don't have customer service as your foundation, you will not be in business over the long haul. We have long-term relationships with clients who have been with NGEN since the mid-1990's," says Speigner. "Every day, our primary goal is to do what's right for our clients and make sure that they are completely satisfied. We love it when our customers call to say we make them feel like they are our only customer."

NGEN staff donates time and resources to many causes and efforts including the Boys and Girls Club of America – Greater Washington – Prince George's County Club, homeless military veterans, The Smithsonian National Museum of African American History and Culture, and women and children who need a safety-net or helping hand.



# VSJ Inc.

*Viktorija Svedkova Jasevice*

Founder, VSJ Consulting Inc.

Founded in 2007 and headquartered in National Harbor, MD, VSJ, Inc. (formerly V Agency) is an awarding-winning minority, woman-owned, full-service communication firm with core competencies in communications, public relations, and crisis management. Our mission is to deliver informed, media-savvy communications services based on a superior industry knowledge, a real understanding of the issues that affect both our clients and their customers, and genuine enthusiasm for what we do. Our aim to act as a trusted extension of our clients' communications departments, producing results that directly and positively impact on our clients' business objectives. Our professionals offer the benefit of more than 40 years of combined experience in their respective fields, providing innovative solutions and unparalleled customers service and enhance and protect our client's brand and reputation. At VSJ,

## **“Your Success is Our Passion”**

VSJ has been on the short list as a partner of Prince George's County government and the local business community delivering effective messaging and executing timely, quality crisis communications. Additionally, it has allowed VSJ Inc. to create and implement strategic communications that engage citizens, stakeholders, employees, resulting in the helping to shape a community's image and generating investment opportunity.

# GreenVest

VISION • PERFORMANCE • RESULTS

*Doug Lashley*

President

**GreenVest, LLC** is a certified county-based small business. GreenVest established our corporate headquarters in Prince George's County in 2018 as part of our commitment to support the county's programmatic and compliance objectives. GreenVest is an innovative developer of nature-based solutions focused on addressing regulatory requirements, managing stormwater, improving water quality, and creating ecosystem and community resilience.

Our motto is "Vision Performance Results," which is exemplified through the projects we have implemented on behalf of, and in collaboration with, Prince George's County. The Tinkers Creek Project is one of the largest stream restoration projects ever implemented in the state of Maryland. This project managed stormwater, attenuated local nuisance flooding, and re-established aquatic habitat function while providing community resilience in a vulnerable area of the County. Other projects completed for Prince George's County include stream restoration and stormwater management associated with the Liberty Sports Park development, stormwater management for five (5) pedestrian safety improvement projects, and compensatory stream and wetland mitigation for several transportation improvement projects. GreenVest recognizes the important linkage between environmental and human health, and we are dedicated to improving water quality and wildlife habitat, but most importantly quality of life.

**GreenVest, LLC** has been certified by Prince George's County since 2019. We have successfully partnered with the County to address compliance, manage stormwater, improve water quality, and generate community resilience. Our collaboration has implemented cost-effective projects of significant impact to the County. The County's mission to promote local, small, and minority business inclusion and capacity building is one that GreenVest is proud to support.

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PRINCE GEORGE'S COUNTY  
**GREENBOOK**  
OVERVIEW

PRINCE GEORGE'S COUNTY  
**GREENBOOK**  
OVERVIEW

The Green Book is designed to help CBSBs and CBMBEs find procurement opportunities within Prince George's County Government. This guide will help:

## UNDERSTAND

- ✓ Participating agencies FY22 spending goals with CBSBs and CBMBEs.
- ✓ Types of products and services sought by agencies participating in the Green Book.

## LEARN ABOUT

- ✓ How to register to do business with Prince George's County Government.
- ✓ How to become certified.
- ✓ How to locate current and forecasted contract opportunities.
- ✓ Potential business expansion opportunities for CBSBs and CBMBEs to meet needs of participating agencies in the Green Book.

***VISIT THE PRINCE GEORGE'S COUNTY BUSINESS HIGHWAY FOR MORE DETAILS.***

## CONNECT TO

- ✓ Contracting assistance to build capacity to compete for contracts.
- ✓ Tools and templates to support business growth and development.

## WHICH AGENCIES ARE INCLUDED IN THE GREEN BOOK?

There are thirty-two (32) participating agencies in the Green Book. These agencies have budgets that can be spent with County-based small businesses (CBSBs) and County-based Minority Business Enterprises (CBMBEs), and will be monitored to track and trend progress towards established agency goals. Review the list of participating agencies on page 30, and the individual agency profiles on pages 34 to 65.



NAVIGATING  
**GREENBOOK**  
TERMS

# NAVIGATING

## PRINCE GEORGE'S COUNTY GREENBOOK

### TERMS

This procurement guide contains information on the following:

- 1 | Definitions of County-Based Small Businesses and County-Based Minority Business Enterprises
- 2 | FY22 Budget Details
- 3 | FY22 Participating Agencies Spending Goals and Calculations
- 4 | FY22 Planned Acquisitions Highlights and Potential Business Growth Opportunities
- 5 | Contracting Assistance

#### **County-Based Small Businesses (CBSB)**

A business whose principle place of operation is located within Prince George's County, and whose application for certification as a CBSB is approved by the Purchasing Agent, pursuant to Section 10A-163 of the County Code.

#### **County-Based Minority Business Enterprises (CBMBE)**

A minority business enterprise whose approved MBE certification meets the requirements of Section 10A-163(g) in the County Code. A CBMBE shall automatically be deemed a certified CBSB by showing proof to the Supplier Development and Diversity Division of filing a federal tax return establishing that the business has continuously operated within the County in the preceding twelve (12) months.

### BUDGET DETAILS

**Total Budget** | The Total Budget for the Participating Agencies is the FY22 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

**Personnel and Fixed Costs** | are the expenditures for agency staff salaries, utilities, rent, and other fixed costs that cannot be contracted out to CBSBs and CBMBEs.



(Continued)

**Automatic Exclusions/Special Exceptions** | expenditures, that agencies proposed and Supplier Development and Diversity confirmed, that are not eligible for CBSBs and CBMBEs. Examples of Automatic exclusions/Special Exceptions are provided on agency detail pages in the Potential Business Growth Opportunities section of agency profile information. Other exclusions may occur if:

- | Not at least two (2) CBSBs or CBMBEs are available to provide the product/service due to lack of availability, interest and/or business capacity.
- | Local or federal law control the funds.
- | Proprietary products/services that are owned by another entity or require special licensures, copyrights.

**Discretionary Budget** | is the amount of agency budget remaining for purchasing products and services after subtracting the Automatic Exclusions and Special Exceptions. By law, agencies are required to spend 50% of their Discretionary Budget with CBSBs and CBMBEs.

**Waivers** | required for Prince George's County contracts exceeding \$2,500 and beyond, when there are not at least two (2) CBSBs or CBMBEs in Supplier Development and Diversity Database.

## FY22 PARTICIPATING AGENCIES SPENDING GOALS AND CALCULATIONS

The FY22 Spending Goal is the minimum amount that each Prince George's County participating agency is required to spend with CBSBs and CBMBEs between July 1, 2021 and June 30, 2022. The goal is set by dividing the Discretionary Budget in half (50%). Goals may be adjusted throughout the year based on budget changes and adjustments.

### FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

#### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible  
SPECIAL EXCEPTIONS

---

= Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET

÷ TWO

---

= **GOAL**

## FY22 PLANNED ACQUISITIONS HIGHLIGHTS AND POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Each year Prince George's County agencies submit forecasts indicating how they plan to spend their procurement dollars on various products and services. This forecast is updated throughout the year, as additional agency needs are identified.

This guide highlights some of the Planned Acquisitions, by category to help CBSBs and CBMBEs match their products and services with those needed by County agencies. It is also an opportunity for CBSBs and CBMBEs to subcontract with primes, and team with other CBSBs or CBMBEs to build their business capacity.

**Potential Business Growth Opportunities** are examples of Special Exceptions where contracts are currently in place or County agencies have determined that there are not CBSBs or CBMBEs available with the capacity to provide the product or service.

## PREVIOUS FISCAL YEAR'S PARTICIPATING AGENCIES AND POTENTIAL BUSINESS GROWTH OPPORTUNITIES

An accurate account of participating agencies spending with CBSBs and CBMBEs is not available for FY21, at the time of the Green Book launch.

The Certification and Compliance System (CCS), which was implemented in 2019, is now able to provide an accurate account of spending with CBSBs and CBMBEs. This data will be tracked and updated for future reference in the Green Book.

To read the full text of the policy and legislation governing goal setting related to spending with CBSBs and CBMBEs, please go to:

<https://www.princegeorgescountymd.gov/DocumentCenter/View/31611/Council-Bill-115>

## CONTRACTING ASSISTANCE

This guide is one of many resources utilized to connect CBSBs and CBMBEs to procurement opportunities within Prince George's County Government.

The Prince George's County Business Highway provides information on how to find current contract opportunities, and Prince George's County FY22 Forecasts. In addition to finding information about current and upcoming procurement opportunities, the Business Highway also offers a plethora of free technical assistance for CBSBs and CBMBEs to help build capacity to do business with Prince George's County. Learn more by visiting the Business Highway to see tools and templates to help your business grow.

<https://www.princegeorgescountymd.gov/3555/Business-Highway>



TOP SPENDING INDUSTRIES  
FOR PRINCE GEORGE'S  
COUNTY GOVERNMENT



**Angela D. Alsobrooks**  
County Executive

### CONSTRUCTION

- FIRE/EMS
- POLICE DEPARTMENT
- DEPARTMENT OF THE ENVIRONMENT
- OFFICE OF CENTRAL SERVICES
- DEPARTMENT OF CORRECTIONS
- DEPARTMENT OF PUBLIC WORKS & TRANSPORTATION

### INFORMATION TECHNOLOGY

- HEALTH DEPARTMENT
- FIRE/EMS
- DEPARTMENT OF THE ENVIRONMENT
- DEPARTMENT OF CORRECTIONS
- DEPARTMENT OF FAMILY SERVICES
- OFFICE OF CENTRAL SERVICES
- OFFICE OF INFORMATION TECHNOLOGY
- DEPARTMENT OF SOCIAL SERVICES
- DEPARTMENT OF PUBLIC WORKS & TRANSPORTATION
- DEPARTMENT OF PERMITTING, INSPECTIONS & ENFORCEMENT
- POLICE DEPARTMENT

### TRANSPORTATION

- DEPARTMENT OF PUBLIC WORKS & TRANSPORTATION
- OFFICE OF CENTRAL SERVICES
- CORRECTIONS
- FIRE/EMS
- POLICE

### MANUFACTURING WHOLESALE DISTRIBUTION

- OFFICE OF CENTRAL SERVICES
- FIRE/EMS

### PROFESSIONAL SERVICES

- FIRE DEPARTMENT
- HEALTH DEPARTMENT
- POLICE DEPARTMENT
- DEPARTMENT OF THE ENVIRONMENT
- DEPARTMENT OF CORRECTIONS
- DEPARTMENT OF FAMILY SERVICES
- OFFICE OF CENTRAL SERVICES
- OFFICE OF INFORMATION TECHNOLOGY
- DEPARTMENT OF SOCIAL SERVICES
- DEPARTMENT OF PUBLIC WORKS & TRANSPORTATION
- DEPARTMENT OF PERMITTING, INSPECTIONS & ENFORCEMENT

### ARCHITECTURAL & ENGINEERING SERVICES

- DEPARTMENT OF PUBLIC WORKS & TRANSPORTATION
- DEPARTMENT OF THE ENVIRONMENT
- DEPARTMENT OF CORRECTIONS
- OFFICE OF CENTRAL SERVICES

### HEALTH/MEDICAL SERVICES

- HEALTH DEPARTMENT
- DEPARTMENT OF FAMILY SERVICES
- DEPARTMENT OF SOCIAL SERVICES
- DEPARTMENT OF THE ENVIRONMENT
- FIRE/EMS





LISTING OF PARTICIPATING  
AGENCIES FOR  
**GREEN BOOK**

## **LISTING OF PARTICIPATING AGENCIES FOR GREEN BOOK PILOT:**

- 34 | BOARD OF LICENSE COMMISSIONERS**
- 35 | BOARD OF ELECTIONS**
- 36 | CITIZEN COMPLAINT OVERSIGHT PANEL**
- 37 | CIRCUIT COURT**
- 38 | COUNTY COUNCIL**
- 39 | DEPARTMENT OF CORRECTIONS**
- 40 | DEPARTMENT OF FAMILY SERVICES**
- 41 | DEPARTMENT OF THE ENVIRONMENT**
- 42 | DEPARTMENT OF HEALTH**
- 43 | DEPARTMENT OF PERMITTING, INSPECTIONS, & ENFORCEMENT**
- 44 | DEPARTMENT OF PUBLIC WORKS AND TRANSPORTATION**
- 45 | DEPARTMENT OF SOCIAL SERVICES**
- 46 | FIRE/EMS DEPARTMENT**
- 47 | ORPHAN'S COURT**
- 48 | OFFICE OF THE COUNTY EXECUTIVE**
- 49 | OFFICE OF HUMAN RESOURCES AND MANAGEMENT**
- 50 | OFFICE OF FINANCE**
- 51 | OFFICE OF MANAGEMENT AND BUDGET**
- 52 | OFFICE OF THE STATE'S ATTORNEY**
- 53 | OFFICE OF CENTRAL SERVICES**
- 54 | OFFICE OF LAW**
- 55 | OFFICE OF COMMUNITY RELATIONS**
- 56 | OFFICE OF THE SHERIFF**
- 57 | OFFICE OF HOMELAND SECURITY**
- 58 | OFFICE OF INFORMATION TECHNOLOGY**
- 59 | OFFICE OF ETHICS & ACCOUNTABILITY**
- 60 | OFFICE OF HUMAN RIGHTS**
- 61 | OFFICE OF HOUSING AND COMMUNITY DEVELOPMENT**
- 62 | POLICE DEPARTMENT**
- 63 | PERSONNEL BOARD**
- 64 | REVENUE AUTHORITY**
- 65 | SOIL CONSERVATION**



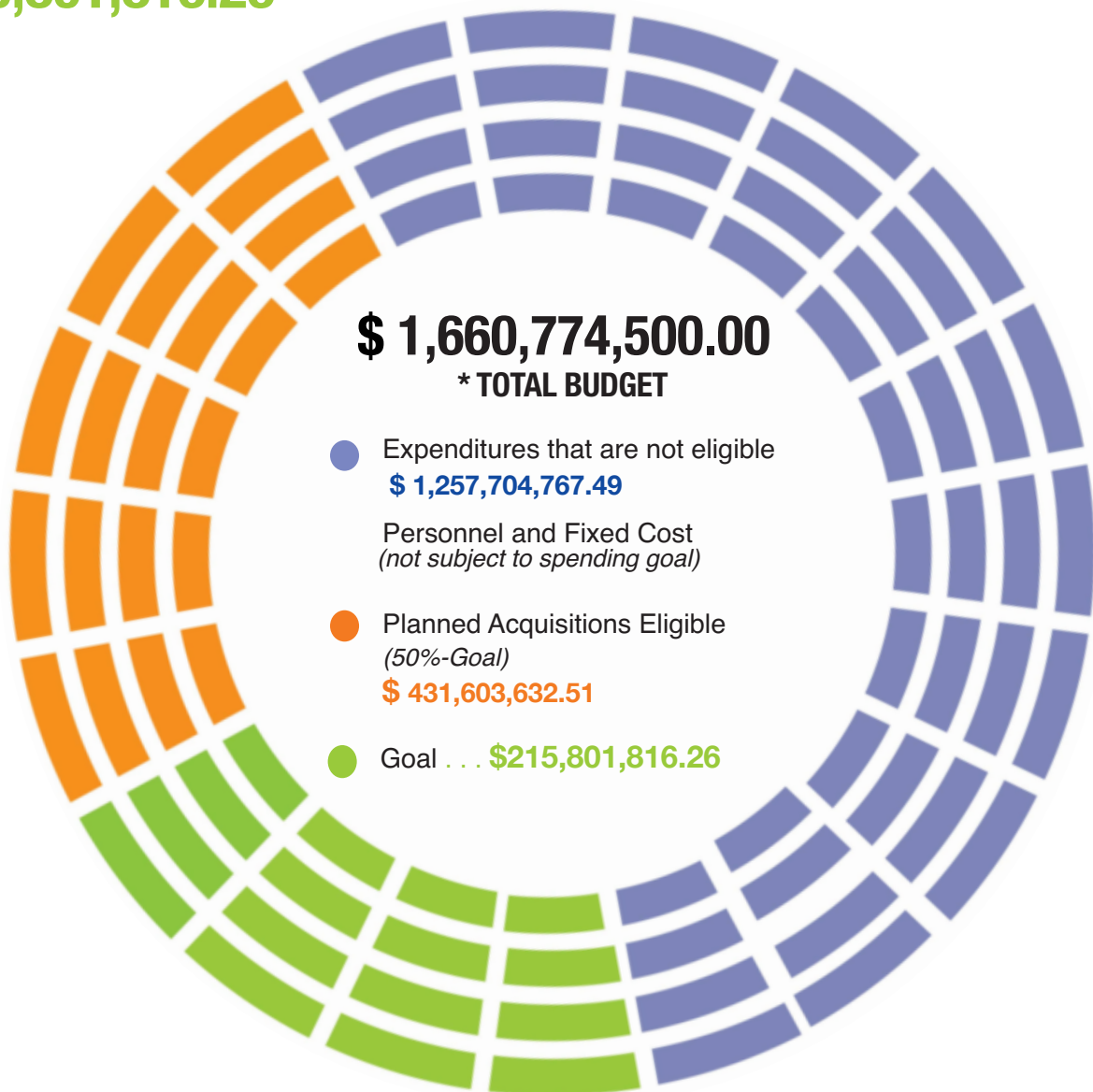
SUMMARY OF  
PARTICIPATING  
AGENCIES

# FY22 SUMMARY OF PARTICIPATING AGENCIES DATA

The following represents the summary of all participating agencies total budgets, exclusions, discretionary spend, and CBSB/CBMBE Spending Goals.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 215,801,816.26**



\*\*The Total Budget for the participating Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

To learn about other procurement opportunities, please visit the Prince George's County Business Highway at : <https://www.princegeorgescountymd.gov/3555/Business-Highway> and click on Finding Opportunities, or contact the County agency.





INDIVIDUAL PROFILE PAGES  
FOR PARTICIPATING  
AGENCIES

# BOARD OF LICENSE COMMISSIONERS

## ADDRESS

9200 Basil Court, Suite 420, Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/562/Board-of-License-Commissioners>

## MISSION

The Board of License Commissioners serves a quasi-judicial function in administering and enforcing the Alcoholic Beverage Laws of the State of Maryland and the Rules and Regulations for Prince George's County.

## AGENCY HEAD

Terrence Sheppard

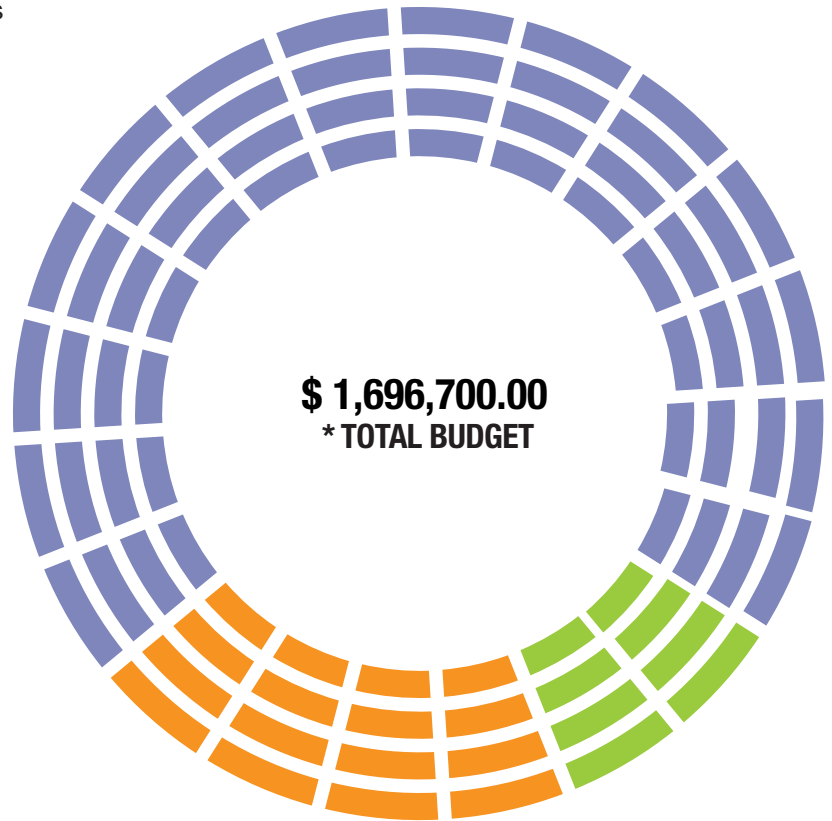
## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas.

## FY22 CBSB/CBMBE SPENDING GOAL

# \$ 29,700.00

- Expenditures that are not eligible  
\$ 1,637,300.00  
Personnel and Fixed Cost  
(not subject to spending goal)
- Planned Acquisitions Eligible  
(50%-Goal)  
\$ 59,400.00
- Goal . . . \$ 29,700.00



## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible  
SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# BOARD OF ELECTIONS

## ADDRESS

1100 Mercantile Lane, Suite 115 A, Largo, MD 20774

## WEBSITE

[elections.mypgc.us](http://elections.mypgc.us)

## MISSION

The mission of the Prince George's County Board of Elections is to promote voter education, administer an efficient voting process, maintain an accurate voter registration database, and ensure that elected officials are elected in accordance with Federal, State, and County election laws.

## ELECTIONS ADMINISTRATOR

Alisha L. Alexander

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Security
- | Outreach/Education

## FY22 CBSB/CBMBE SPENDING GOAL

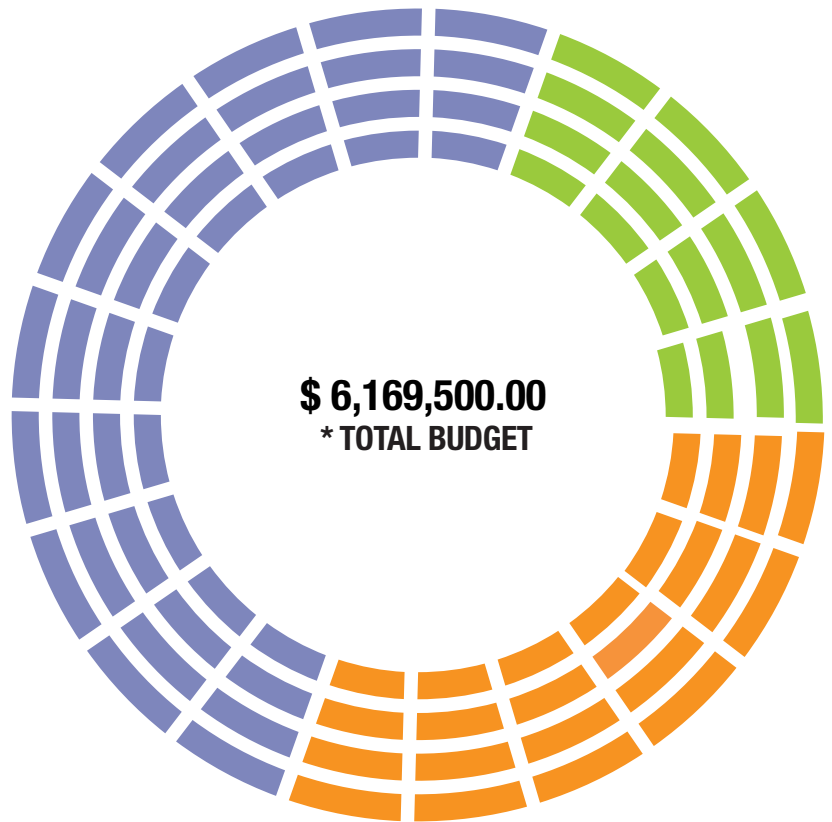
# \$ 207,350.00

- Expenditures that are not eligible  
**\$ 5,754,800.00**  
Personnel and Fixed Cost  
*(not subject to spending goal)*
- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 414,700.00**
- Goal . . . **\$ 207,350.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# CITIZEN COMPLAINT OVERSIGHT PANEL

## ADDRESS

9200 Basil Court, Suite 406 Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/644/Citizen-Complaint-Oversight-Panel>

## MISSION

The mission of the Prince George's Soil Conservation District is to protect and promote the health, safety and general welfare of the citizens of the State and County, and otherwise enhance their living environment by conservation of soil, water and related resources. The District works to control and prevent soil erosion in order to preserve natural resources, control floods, prevent impairment of dams and reservoirs, assist in maintaining the navigability of rivers and harbors, preserve wildlife, protect the tax base and public lands.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 52,350.00**

- Expenditures that are not eligible **\$ 299,300.00**

Personnel and Fixed Cost  
(not subject to spending goal)

- Planned Acquisitions Eligible (50%-Goal) **\$ 104,700.00**

- Goal . . . **\$ 52,350.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS

- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET

- ÷ TWO

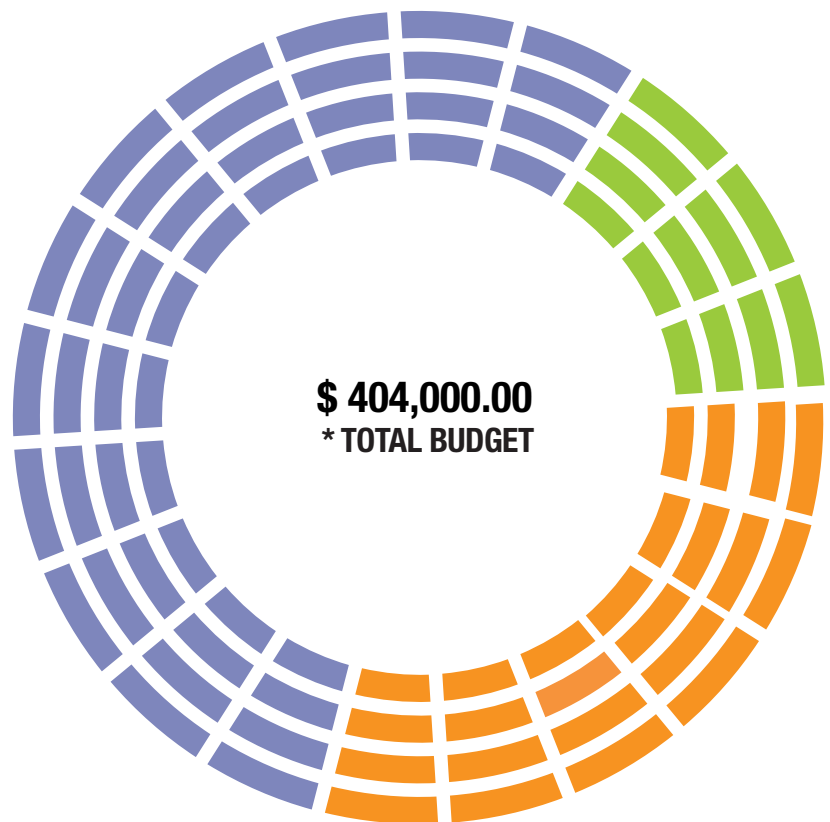
- = **GOAL**

## AGENCY HEAD

No Agency Head, Reports to DCAO

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas.



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# CIRCUIT COURT

## ADDRESS

14735 Main Street Upper Marlboro, Maryland 20772

## WEBSITE

<https://princegeorgescourts.org/148/Circuit-Court>

## MISSION

The Circuit Court for Prince George’s County will strive to serve the public through its judiciary and all staff by:

- Providing accessible, efficient, quality and effective forums for the fair, just, timely and understandable resolution of legal disputes brought before the court.
- Respecting the dignity of all individuals including those that work within and those who use and are served by the court system.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 2,864,165.20**

- Expenditures that are not eligible  
**\$ 18,219,969.60**  
Personnel and Fixed Cost  
*(not subject to spending goal)*
- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 5,728,330.40**
- Goal . . . **\$ 2,864,165.20**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

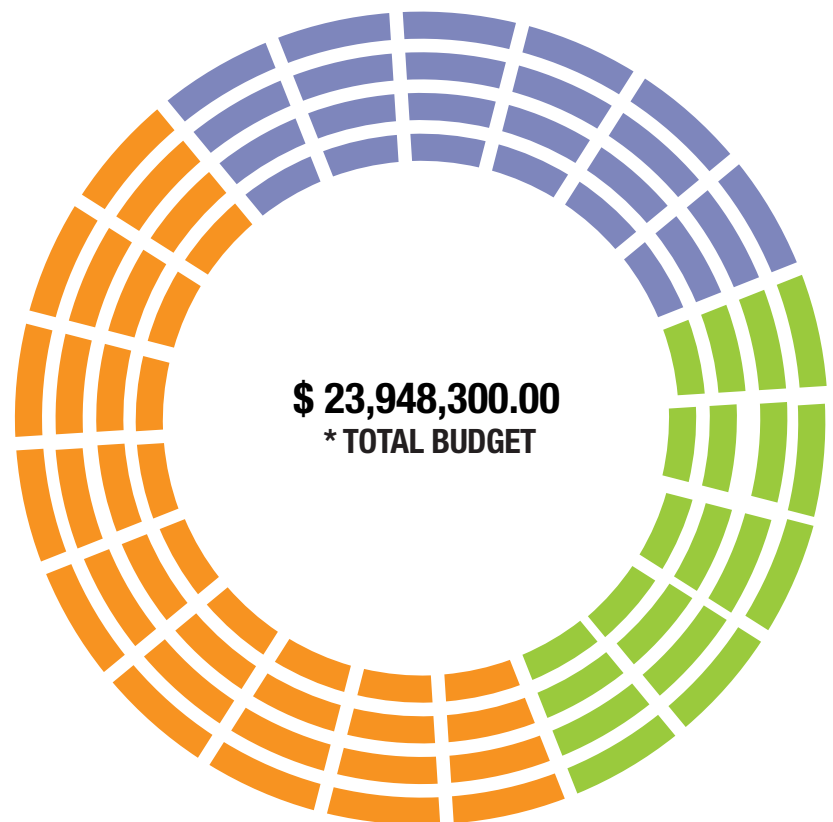
- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

## AGENCY HEAD

The Honorable Sheila R. Tillerson Adams

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas.



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# PRINCE GEORGE'S COUNTY COUNCIL

## ADDRESS

1301 McCormick Drive, Second Floor, Largo, MD 20774

## WEBSITE

<https://pgccouncil.us/>

## MISSION

The Legislative Branch establishes laws, regulations, and policies that balance the diverse needs and interests of those individuals who live and work in Prince George's County.

## AGENCY HEAD

Robert Williams

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Specialized Consultant Services

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 1,313,850.00**

● Expenditures that are not eligible  
**\$ 21,570,300.60**  
 Personnel and Fixed Cost  
*(not subject to spending goal)*

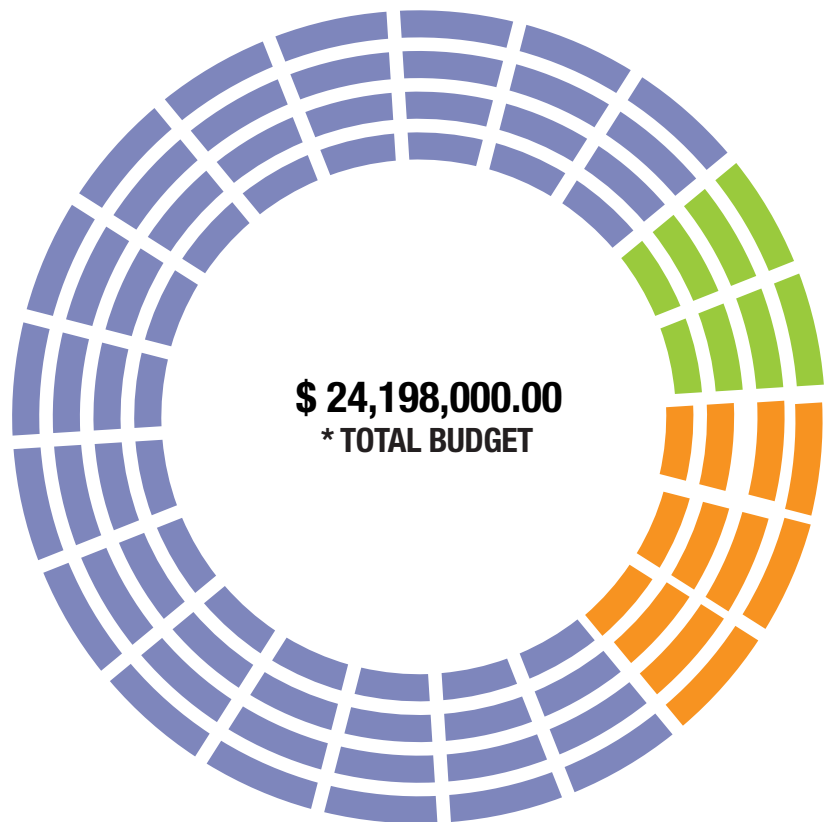
● Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 2,627,700.00**

● Goal . . . **\$ 1,313,850.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF THE CORRECTIONS

## ADDRESS

13400 Dille Drive, Upper Marlboro, MD 20772

## WEBSITE

<https://www.princegeorgescountymd.gov/151/corrections>

## MISSION

The Department of Corrections in Prince George's County, MD was created as an independent agency in 1978, when it separated from the Sheriff's Department with the following mission: (1) Protect the safety of the citizens of Prince George's County by securing an in humane environment for offenders legally entrusted to our custody and care and to provide viable alternatives to incarceration. (2) To provide opportunities where by offenders are equipped with the skills to assist them in functioning as productive members of the society. (3) Promote staff development and training that ensures the maintenance of a safe, pleasant, clean and professional work environment.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 8,494,150.00**

- Expenditures that are not eligible **\$ 91,097,800.00**

Personnel and Fixed Cost  
(not subject to spending goal)

- Planned Acquisitions Eligible (50%-Goal) **\$ 16,988,600.00**

- Goal . . . **\$ 8,494,150.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
  - Expenditures that are not CBSB/CBMBE Eligible
- 
- SPECIAL EXCEPTIONS

- = Planned Acquisitions: CBSB/CBMBE Eligible
- 
- EXPENDABLE BUDGET

÷ TWO

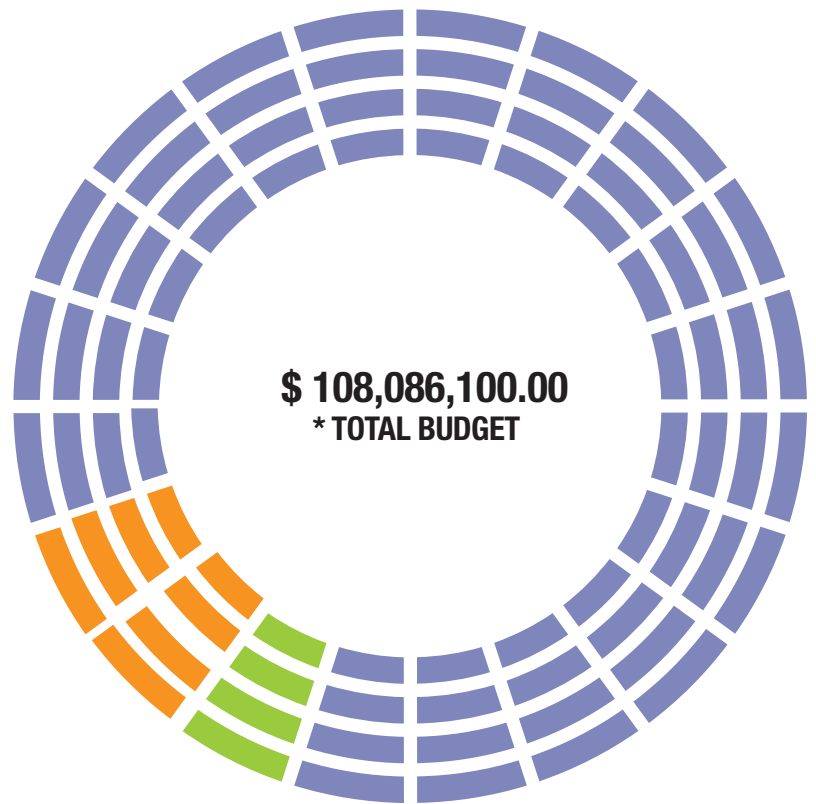
= **GOAL**

## AGENCY HEAD

Corenne D. Labbe

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Institutional Furniture
- | Law Enforcement: Training Facility
- | Ammunition



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# DEPARTMENT OF FAMILY SERVICES

## ADDRESS

6420 Allentown Road, Camp Springs, MD 20748

## WEBSITE

<https://www.princegeorgescountymd.gov/1628/Family-Services>

## MISSION

The mission of the Prince George’s County Department of Family Services is to improve the quality of life and overall well-being of the communities we serve by providing information, assistance and referrals, as well as promoting and developing high quality, innovative programs that educate, empower, respect choice and preserve dignity. DFS is responsible for providing assistance to some of Prince George’s most vulnerable citizens – children, families, victims of domestic violence, people with intellectual and developmental disabilities, veterans and seniors.

## AGENCY HEAD

Elana Belon-Butler

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Helicopter and Boat Maintenance
- | Canine Purchase
- | Mobile Crisis Services
- | Canine Food
- | Command Bus Maintenance
- | Crime Solving Software
- | Forensic Equipment
- | Public Safety Training

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 276,150.00**

- Expenditures that are not eligible **\$ 6,345,500.00**

Personnel and Fixed Cost  
*(not subject to spending goal)*

- Planned Acquisitions Eligible *(50%-Goal)* **\$ 552,300.00**

- Goal . . . **\$ 276,150.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS  
— Expenditures that are not CBSB/CBMBE Eligible  

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SPECIAL EXCEPTIONS

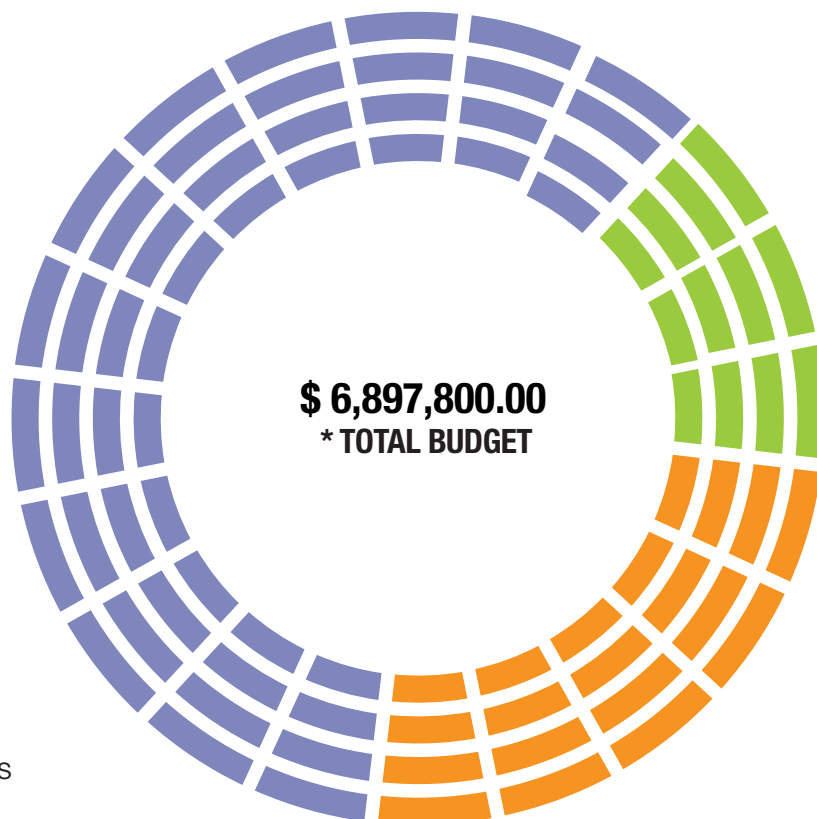
— Planned Acquisitions: CBSB/CBMBE Eligible  

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EXPENDABLE BUDGET

÷ TWO

**= GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.



# DEPARTMENT OF THE ENVIRONMENT

## ADDRESS

1801 McCormick Drive, Upper Marlboro, MD

## WEBSITE

<https://www.princegeorgescountymd.gov/179/Environment>

## MISSION

Our mission is to protect and enhance the natural and built environments of Prince George's County by enforcing all Federal, State and County laws to create a healthy, safe and aesthetically pleasing environment for all residents and businesses of the County.

## AGENCY HEAD

Andrea L. Crooms

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 57,636,350.00**

- Expenditures that are not eligible  
**\$ 184,686,200.00**

Personnel and Fixed Cost  
*(not subject to spending goal)*

- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 115,272,700.00**

- Goal . . . **\$ 57,636,350.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible  
SPECIAL EXCEPTIONS

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- = Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET

---

- ÷ TWO

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- = **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# DEPARTMENT OF HEALTH

## ADDRESS

Headquarters Building 1701 McCormick Drive  
Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/1588/Health-Services>

## MISSION

The Health Department protects the public's health; assures availability of and access to quality health care services; and promotes individual and community responsibility for the prevention of disease, injury and disability. The agency's top priorities in FY 2022 are:

- Building the public health informatics infrastructure through a public health information network and integration of an electronic health record that supports provision of services to residents.
- Ending the HIV Epidemic: The Family Health Services Division received over 2 million dollars in additional funding to develop and implement a community-based plan to end HIV within the next 10 years.
- Behavioral health system mapping, development, and integration with a focus on expanding the crisis and acute care continuum in the county.
- Launch of a Population Health Initiative that will encompass programs to address the social determinants of health, asthma, maternal and child health, chronic disease, cancer, and infectious disease programs focused on populations experiencing vulnerabilities.
- Environmental Health Protection Initiative, including protection of the water supply by connecting homes with failing septic systems to a public sewer system with approved enhanced nitrogen, removal technology and partnerships reducing air pollution.
- Ongoing COVID-19 response, including investigations, prevention, testing, and vaccination

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 12,975,700.06**

● Expenditures that are not eligible  
**\$ 29,691,099.90**

Personnel and Fixed Cost  
(not subject to spending goal)

● Planned Acquisitions Eligible  
(50%-Goal)  
**\$ 25,951,400.11**

● Goal . . . **\$ 12,975,700.06**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS  
— Expenditures that are not CBSB/CBMBE Eligible  
— SPECIAL EXCEPTIONS

= Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET

÷ TWO

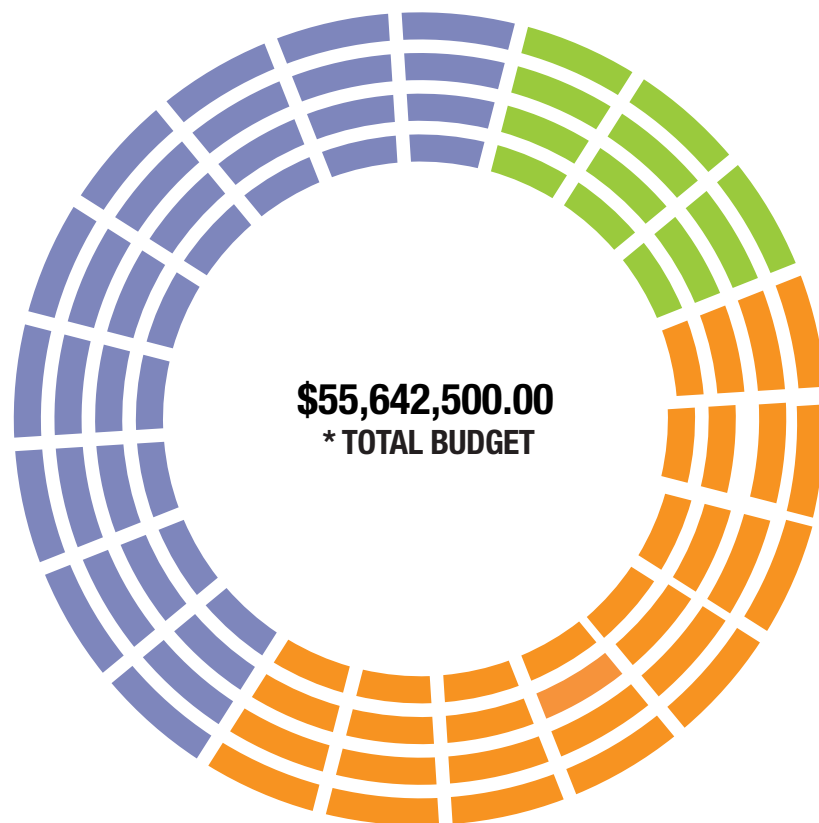
= **GOAL**

## AGENCY HEAD

Ernest L. Carter, MD, PhD

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# DEPARTMENT OF PERMITTING, INSPECTIONS, & ENFORCEMENT

## ADDRESS

9400 Peppercorn Place Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/1024/Permitting-Inspections-and-Enforcement>

## MISSION

DPIE promotes economic development and redevelopment in Prince George's County and protects the health and safety of County residents, businesses, and visitors through highly integrated and efficient permitting, inspections, and licensing services that ensure compliance with established building codes and property standards.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 1,011,850.00**

● Expenditures that are not eligible  
**\$ 11,115,100.00**

Personnel and Fixed Cost  
(not subject to spending goal)

● Planned Acquisitions Eligible  
(50%-Goal)  
**\$ 2,023,700.00**

● Goal . . . **\$ 1,011,850.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS  
— Expenditures that are not CBSB/CBMBE Eligible  
— SPECIAL EXCEPTIONS

= Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET

÷ TWO

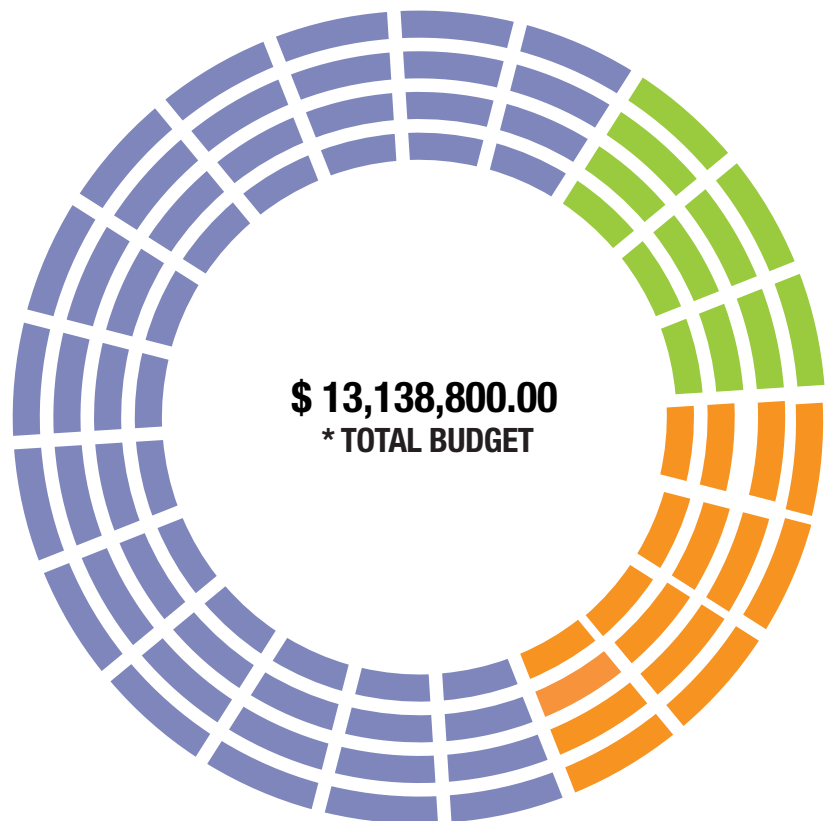
= **GOAL**

## AGENCY HEAD

Melinda M. Bolling

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Enhance technology services for internal and external customers (i.e., Document Management system, scanning & indexing services, maintenance of audio/visual equipment, etc.) expand the use of the
- | Administrative Hearing Program (i.e., increase the number of Administrative Hearing Officers to include establishing them as a MBE or SD3 improve Quality Assistance and Quality Control capabilities to monitor services
- | Increase permitting, licensing, inspection and enforcement activities (i.e., Plan Review contractors, Third Party Inspections Inspectors), based on funded and unfunded mandates and
- | procure Attorneys/Legal Counsel to aid the agency with legal matters, when applicable. (HOFA Workgroup)



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF THE PUBLIC WORKS AND TRANSPORTATION

## ADDRESS

9400 Peppercorn Place, Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/1002/Public-Works-Transportation>

## MISSION

The Department of Public Works and Transportation is responsible for nearly 2,000 miles of County-maintained roadways. We provide roadway infrastructure, litter control, mass transportation and stormwater management to all users in the County in order to ensure a safe and aesthetically pleasing transportation system.

## AGENCY HEAD

Martin Harris

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 80,834,441.00**

- Expenditures that are not eligible **\$ 77,981,417.00**

Personnel and Fixed Cost  
(not subject to spending goal)

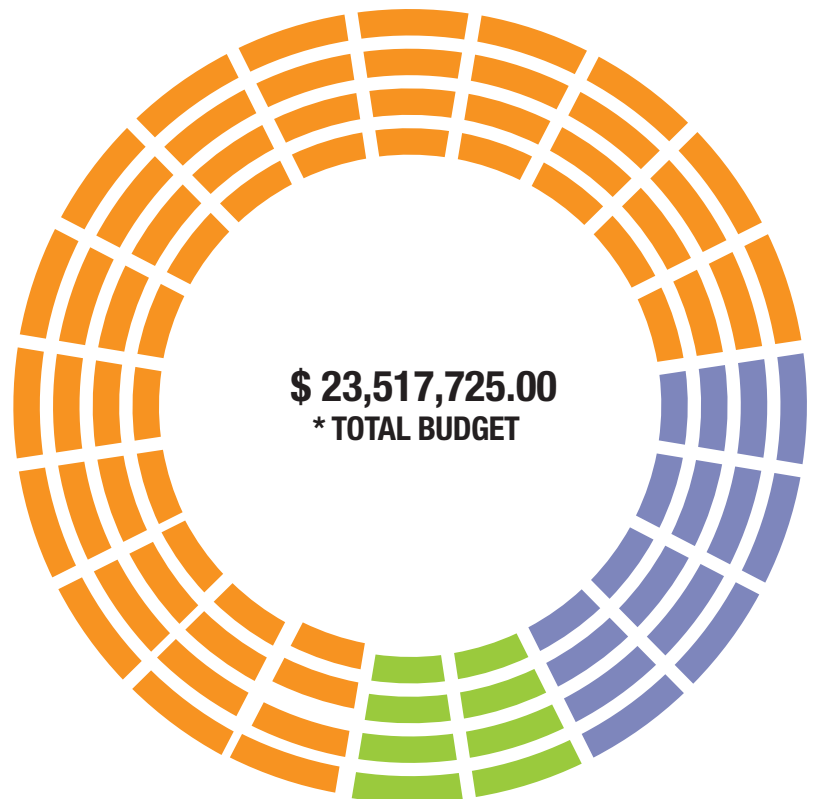
- Planned Acquisitions Eligible (50%-Goal) **\$ 161,668,883.00**

- Goal . . . **\$ 80,834,441.50**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# DEPARTMENT OF SOCIAL SERVICES

## ADDRESS

805 Brightseat Road, Landover, MD 20785

## WEBSITE

<https://www.princegeorgescountymd.gov/1629/Social-Services>

## MISSION

The Department of Social Services provides children, adult and family services to County citizens and residents who are in need and vulnerable in order to improve the lives of children, adults and family.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 425,547.00**

● Expenditures that are not eligible  
**\$ 5,490,106.00**

Personnel and Fixed Cost  
*(not subject to spending goal)*

● Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 851,094.00**

● Goal . . . **\$ 425,547.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS  
— Expenditures that are not CBSB/CBMBE Eligible  
SPECIAL EXCEPTIONS

— Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET

÷ TWO

**= GOAL**

## AGENCY HEAD

Gloria Brown Burnett

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Helicopter and Boat Maintenance
- | Canine Purchase
- | Mobile Crisis Services
- | Canine Food
- | Command Bus Maintenance
- | Crime Solving Software
- | Forensic Equipment
- | Public Safety Training



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# FIRE/EMS

## ADDRESS

Headquarters 9201 Basil Ct, Largo, MD 20774

## AGENCY HEAD

Chief, Tiffany D. Green

## WEBSITE

[princegeorgescountymd.gov/222/FireEmergency-Medical-Services](http://princegeorgescountymd.gov/222/FireEmergency-Medical-Services)

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Medical Equipment
- | Pharmaceuticals
- | Medical Supplies
- | Software Applications

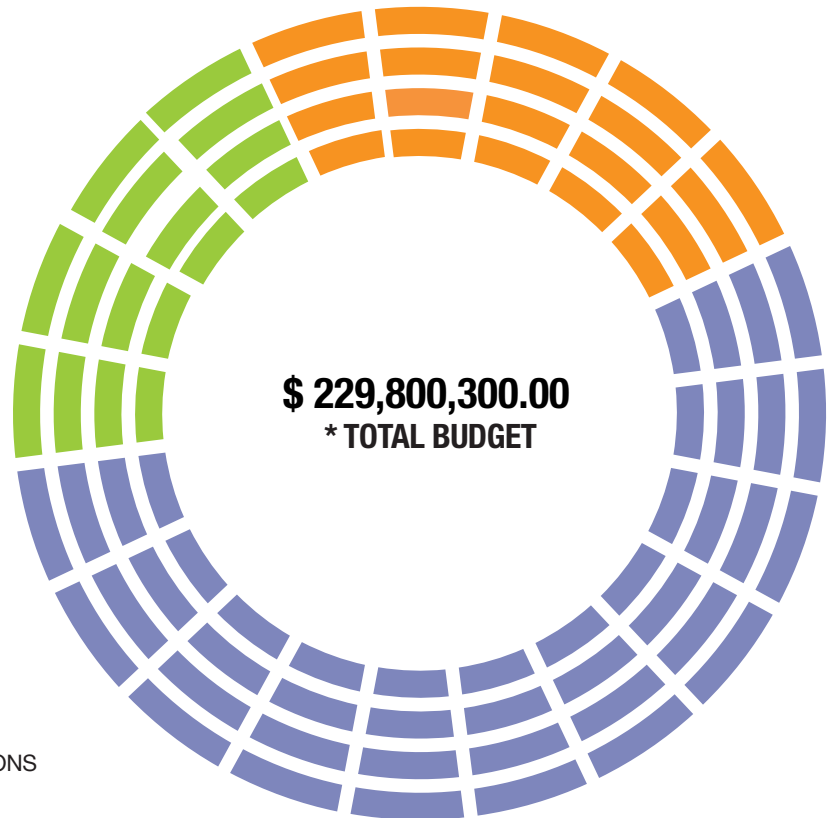
## MISSION

The Fire and Emergency Medical Services Department (Fire/EMS) strives to improve the quality of life in Prince George's County by promoting safety and providing the highest quality of fire prevention, fire protection, emergency medical services and community outreach programs.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 7,214,350.00**

- Expenditures that are not eligible  
**\$ 215,371,600.00**  
Personnel and Fixed Cost  
*(not subject to spending goal)*
- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 14,428,700.00**
- Goal . . . **\$ 7,214,350.00**



## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# ORPHANS' COURT

## ADDRESS

14735 Main Street D4012 Upper Marlboro, Maryland 20772

## WEBSITE

<https://princegeorgescourts.org/257/Orphans-Court>

## MISSION

The Orphans' Court handles all matters involving estates and wills as the probate court in Maryland, and also some guardianship matters of minors..

## AGENCY HEAD

Wendy Cartwright, Chief Judge

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 3,450.00**

- Expenditures that are not eligible  
**\$ 560,100.00**

Personnel and Fixed Cost  
(not subject to spending goal)

- Planned Acquisitions Eligible  
(50%-Goal)  
**\$ 6,900.00**

- Goal . . . **\$ 3,450.00**

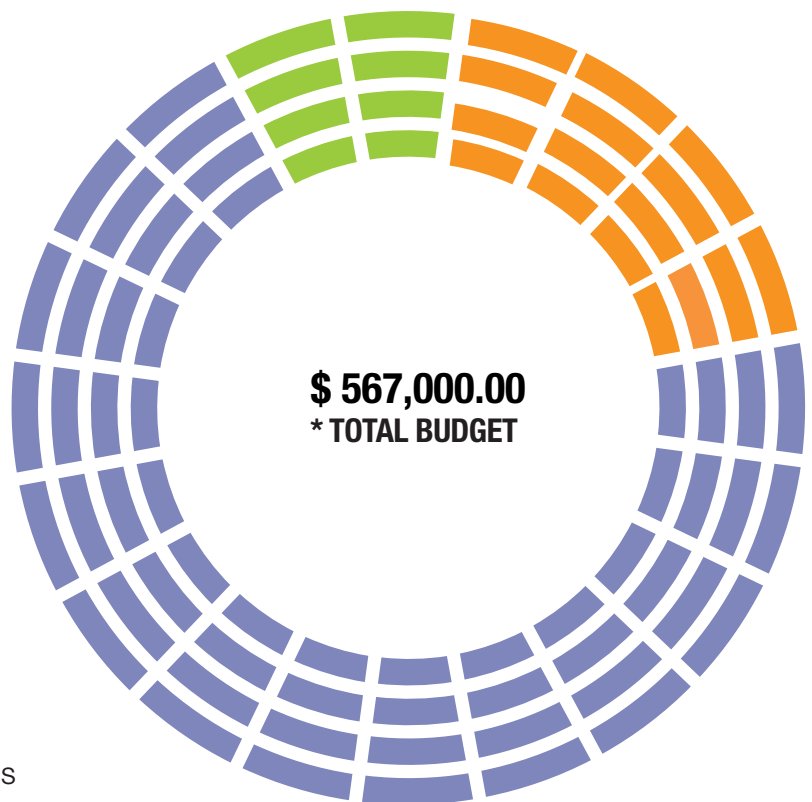
## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
  - Expenditures that are not CBSB/CBMBE Eligible
- 
- SPECIAL EXCEPTIONS

- = Planned Acquisitions: CBSB/CBMBE Eligible
- 
- EXPENDABLE BUDGET
- ÷ TWO

- = **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF THE COUNTY EXECUTIVE

## ADDRESS

1301 McCormick Drive, Suite 4000 Largo. MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/3887/Office-of-the-County-Executive>

## MISSION

The Office of the County Executive ensures that the County services are delivered in an effective, efficient and transparent manner. The Office of the County Executive also establishes and maintains public accountability while providing leadership to the government agencies charged with achieving the highest levels of customer satisfaction to our residents and stakeholders.

Proud Priorities...Proud Results:

- Education Reform
- Economic Development
- Health Communities
- Quality of Life
- Safe Neighborhoods
- Youth Development

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 44,750.00**

- Expenditures that are not eligible **\$ 7,896,000.00**

Personnel and Fixed Cost  
(not subject to spending goal)

- Planned Acquisitions Eligible (50%-Goal) **\$ 89,500.00**

- Goal . . . **\$ 44,750.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS

- = Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET

÷ TWO

= **GOAL**

## COUNTY EXECUTIVE

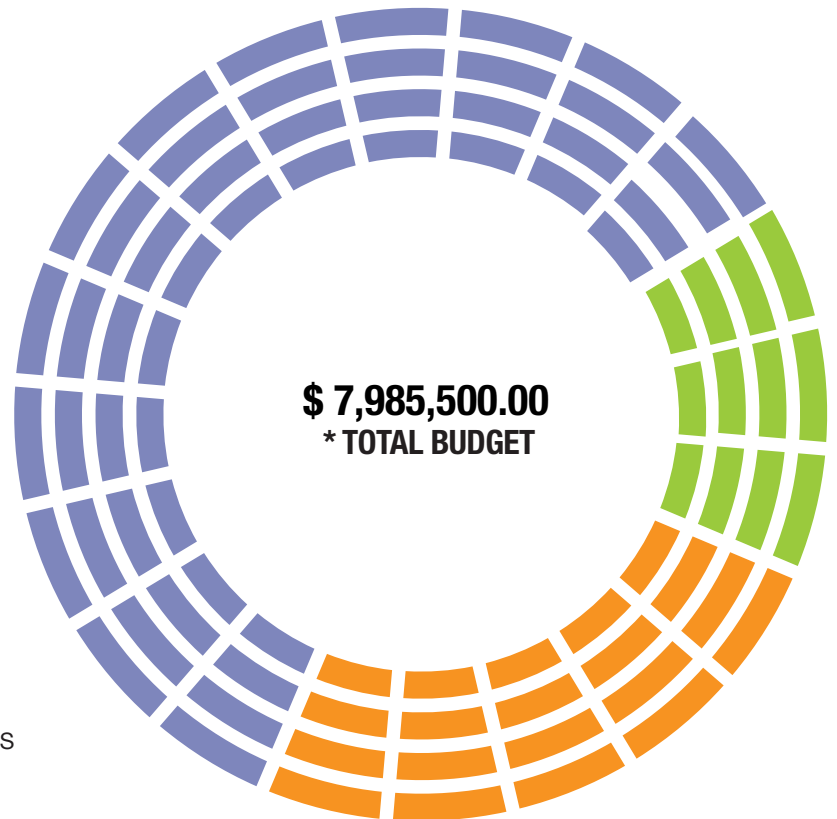
Angela D. Alsobrooks

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Services:

Consultant(s) possessing extensive knowledge of the County Charter, procedures, policies, and legislative practices. Knowledgeable in the appointment processes, and the state level of legislation submission process. These vendors may have formerly served in executive leadership positions in prior County Executive Administrations. That experience provides for a unique familiarity with the County's financial, budgetary, and economic development posture, and it allows for targeted and relevant advice and counsel as needed for the matters contained in the scope of work.

Contractor(s) with Specialized Skills who advanced and specialized along with diversified skills to provide services in support of initiatives and/or specific operational functions in support of the executive administrations' objectives and goals.



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.



# OFFICE OF HUMAN RESOURCE MANAGEMENT

## ADDRESS

1400 McCormick Drive, Ste 159, Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/452/Human-Resources-Management>

## MISSION

The Office of Human Resources Management (OHRM) provides a productive and high-quality workforce capable of efficient and effective service delivery.

## AGENCY HEAD

Shawn Stokes

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

G&A Background Investigation Contractors

## FY22 CBSB/CBMBE SPENDING GOAL

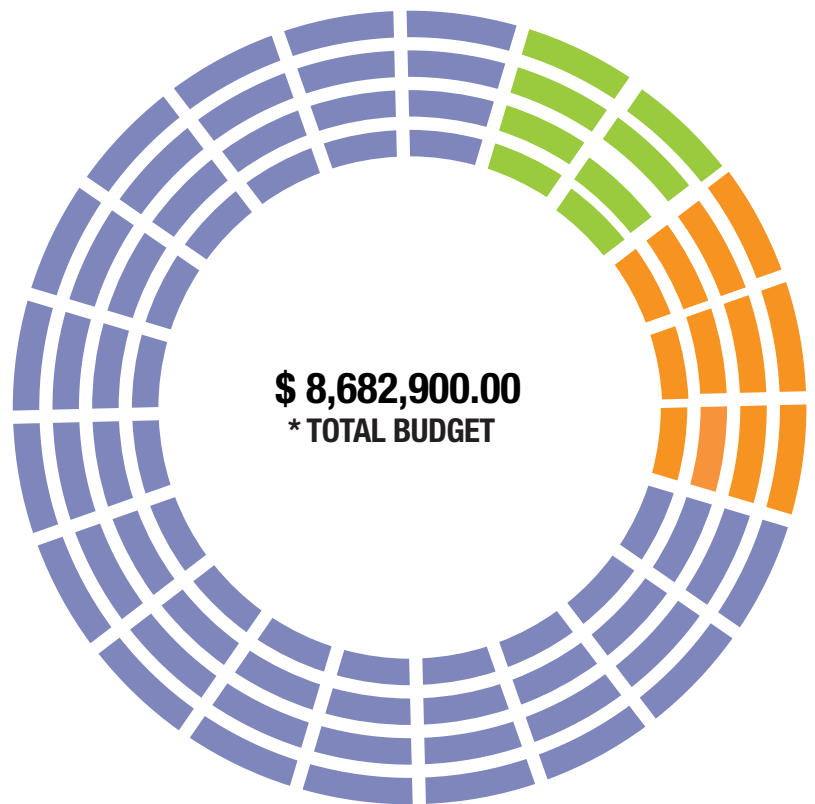
**\$ 27,350.50**

- Expenditures that are not eligible  
**\$ 8,628,200.00**  
Personnel and Fixed Cost  
*(not subject to spending goal)*
- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 54,700.00**
- Goal . . . **\$ 27,350.50**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF FINANCE

## ADDRESS

1301 McCormick Drive Suite 1100 Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/396/Finance>

## MISSION

The Office of Finance is dedicated to maximizing available resources and delivering creative and innovative financial services to a wide range of internal and external customers of the County.

## AGENCY HEAD

Stephen McGibbon

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Armored Car Services
- | Comprehensive Banking Services
- | Investment Custodianship Services
- | Investment Data/Trading Platform
- | Technology Software-Governance/Risk/Compliance, Annual Financial Reporting, Accounts Payable Forensic

## FY22 CBSB/CBMBE

### SPENDING GOAL

**\$ 51,900.00**

- Expenditures that are not eligible  
**\$ 4,882,600.00**

Personnel and Fixed Cost  
*(not subject to spending goal)*

- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 103,800.00**

- Goal ... **\$ 51,900.00**

## FY22 CBSB/CBMBE

### SPENDING GOAL CALCULATIONS

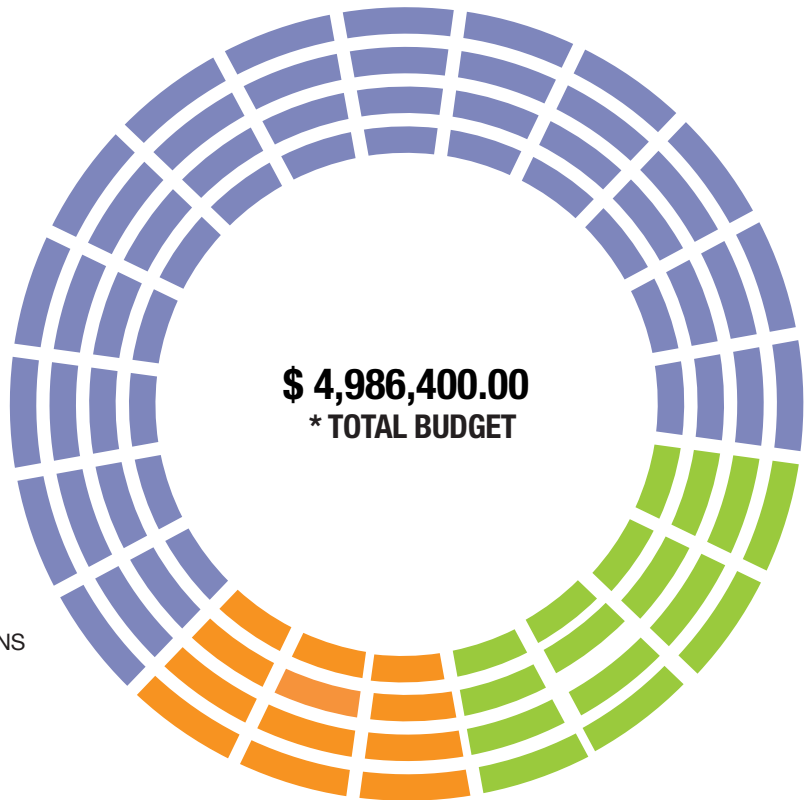
#### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS

- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET

÷ TWO

**= GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF MANAGEMENT AND BUDGET

## ADDRESS

1301 McCormick Drive, Suite 4200 Largo, MD 20774

## WEBSITE

1301 McCormick Drive, Suite 4200 Largo, MD 20774

## MISSION

The Office of Management and Budget (OMB) provides financial planning and performance management to County agencies in order to ensure fiscal accountability and cost-effective use of service delivery resources.

## AGENCY HEAD

Stanley A. Early

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 16,750.00**

- Expenditures that are not eligible  
**\$ 3,348,200.00**

Personnel and Fixed Cost  
*(not subject to spending goal)*

- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 33,500.00**

- Goal . . . **\$ 16,750.00**

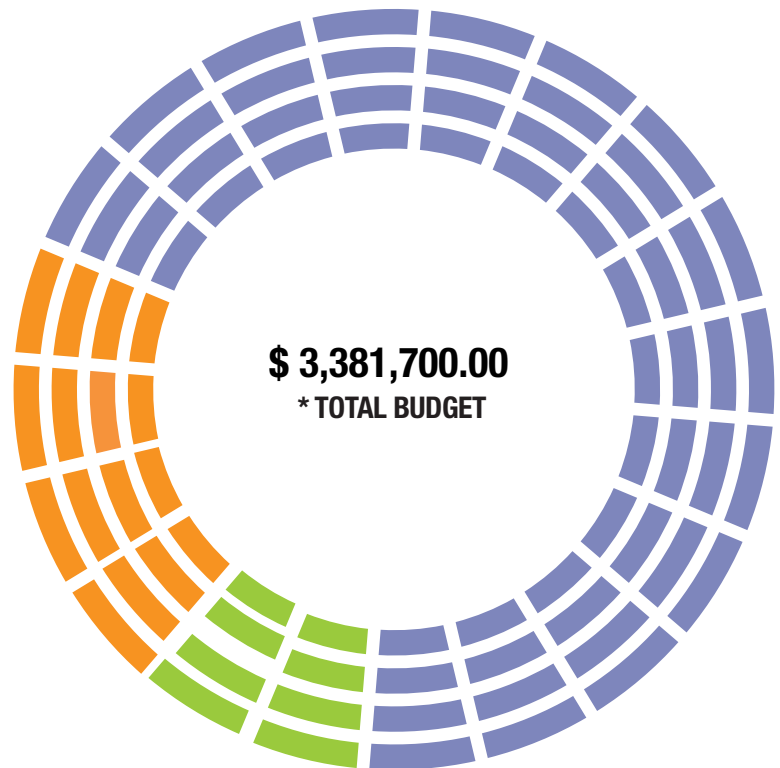
## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible  
SPECIAL EXCEPTIONS

- = Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET
- ÷ TWO

**= GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF THE STATE'S ATTORNEY

## ADDRESS

14735 Main Street, Suite M3403 Upper Marlboro, MD 20772

## WEBSITE

<https://www.princegeorgescountymd.gov/712/States-Attorney>

## MISSION

The State's Attorney's Office (SAO) serves the interests of the residents of Prince George's County, Maryland. With nearly 1 million residents, the SAO safeguards the community through the prosecution of criminal matters. Our prosecutors, called Assistant State's Attorneys (ASAs), investigators, and support staff are committed to fulfilling our mission to be firm, fair, and consistent, with thoughtful and impartial application of the law. We reaffirm the standards set by our law-abiding citizens to ensure that safe and productive communities thrive within Prince George's County.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 314,350.00**

- Expenditures that are not eligible **\$ 19,273,700.00**  
Personnel and Fixed Cost  
*(not subject to spending goal)*
- Planned Acquisitions Eligible **\$ 628,700.00**  
*(50%-Goal)*
- Goal . . . **\$ 314,350.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

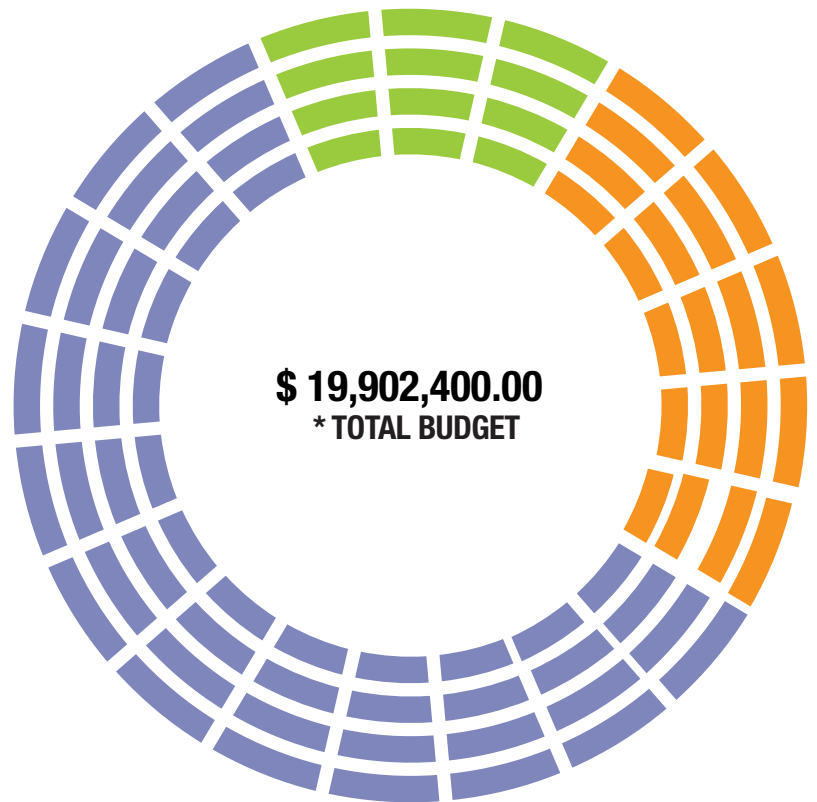
- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

## AGENCY HEAD

Aisha Braveboy

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Re-Entry Provider Services
- | Legal Case Review Services
- | Court Certified Language Translation/Transcription Services
- | Diversion Case Management Services
- | Use of Force Consultants



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF CENTRAL SERVICES

## ADDRESS

1400 McCormick Drive, Upper Marlboro, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/807/Central-Services>

## MISSION

To provide goods and services to our internal and external customers with a commitment to:

- Exemplary Customer Service
- Accountability
- Quality Service Delivery
- Cost Consciousness
- High Ethical Standards

## AGENCY HEAD

Jonathan R. Butler

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Automotive Supplies
- | Legal Services

## FY22 CBSB/CBMBE SPENDING GOAL

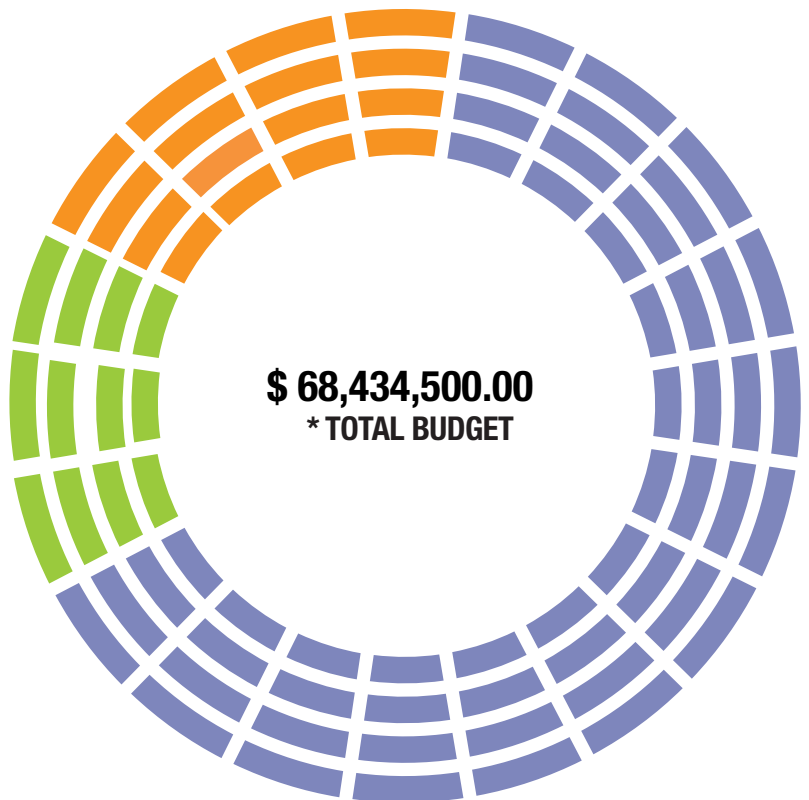
**\$ 9,180,362.50**

- Expenditures that are not eligible  
**\$ 21,582,000.00**  
Personnel and Fixed Cost  
*(not subject to spending goal)*
- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 18,360,725.00**
- Goal . . . **\$ 4,955,912.50**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible  
SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF LAW

## ADDRESS

1301 McCormick Drive, Suite \_\_\_\_\_ Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/1058/Law>

## MISSION

Law provides legal services to the County Executive, County Council, County agencies, County employees (acting within scope of employment), and boards and commissions to help ensure that the County government is operating in a lawful manner.

## AGENCY HEAD

Rhonda Weaver

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

## FY22 CBSB/CBMBE SPENDING GOAL \$ 102,200.00

- Expenditures that are not eligible  
\$ 3,935,600.00  
Personnel and Fixed Cost  
(not subject to spending goal)
- Planned Acquisitions Eligible  
(50%-Goal)  
\$ 204,400.00
- Goal . . . \$ 102,200.00

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = GOAL



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF COMMUNITY RELATIONS

## ADDRESS

9200 Basil Court, Suite 102, Largo, MD 20774

14741 Governor Oden Bowie Drive, Suite L202, Upper Marlboro, MD 20772

## WEBSITE

<https://www.princegeorgescountymd.gov/514/Homeland-Security>

## MISSION

The Office of Community Relations ensures that County residents connect with government resources, agencies and personnel. Our responsibility is to serve as a bridge between government and its people. We do so by using data driven analysis and input received from constituents. We are dedicated to a world class service delivery model and ensuring Prince George's County residents know that they can count on the Office of Community Relations, to be highly visible, accessible and accountable

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 244,100.00**

● Expenditures that are not eligible  
**\$ 4,569,900.00**

Personnel and Fixed Cost  
*(not subject to spending goal)*

● Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 488,200.00**

● Goal . . . **\$ 244,100.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS

— Expenditures that are not CBSB/CBMBE Eligible  
SPECIAL EXCEPTIONS

= Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET

÷ TWO

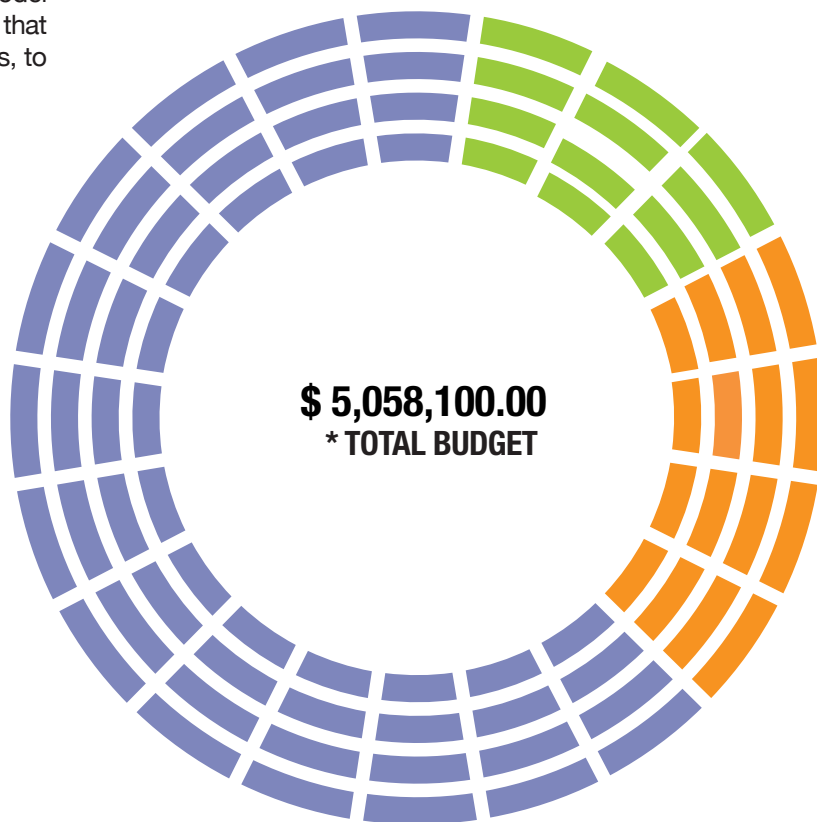
= **GOAL**

## AGENCY HEAD

Euniesha Davis

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Bus Advertisements
- | Translation Services
- | Smartboards
- | Marketing/Advertising



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF THE SHERIFF

## ADDRESS

5303 Chrysler Way, Upper Marlboro, MD, 20772

## WEBSITE

<https://www.princegeorgescountymd.gov/622/Sheriff>

## MISSION

To fulfill the duties of the Office of the Sheriff in a fair, professional, and dignified manner so as to inspire and maintain the confidence and trust of the public. To enhance the quality of life in Prince George's County in Partnership with its citizens.

## AGENCY HEAD

Melvin C. High

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

## FY22 CBSB/CBMBE SPENDING GOAL

**\$416,300.00**

- Expenditures that are not eligible  
**\$ 5,187,100.00**

Personnel and Fixed Cost  
*(not subject to spending goal)*

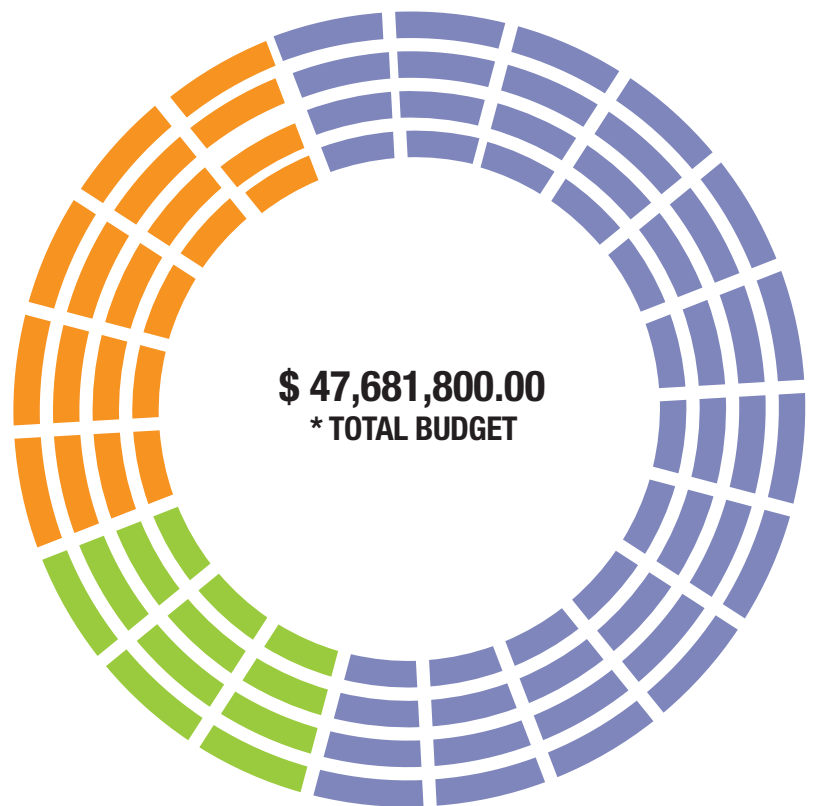
- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$832,600.00**

- Goal ... **\$ 416,300.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.



# OFFICE OF HOMELAND SECURITY

## ADDRESS

7915 Anchor Street, Landover, MD 20785 / 17321 Melford Blvd,  
Bowie, MD 20715

## WEBSITE

<https://www.princegeorgescountymd.gov/514/Homeland-Security>

## MISSION

The mission of the Office of Homeland Security is to save lives, protect property, assist the public in their time of need, and ensure the safety of our first responders through a comprehensive and integrated emergency management system, combined with professional call taking, dispatch, technical and support services. Together, we will serve our community through professional responsiveness, preparation, mitigation and recovery from all emergencies and hazards that may impact our County.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 56,600.00**

- Expenditures that are not eligible  
**\$ 37,220,800.00**

Personnel and Fixed Cost  
(not subject to spending goal)

- Planned Acquisitions Eligible  
(50%-Goal)  
**\$ 113,200.00**

- Goal . . . **\$ 56,600.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS  
— Expenditures that are not CBSB/CBMBE Eligible  
SPECIAL EXCEPTIONS

= Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET

÷ TWO

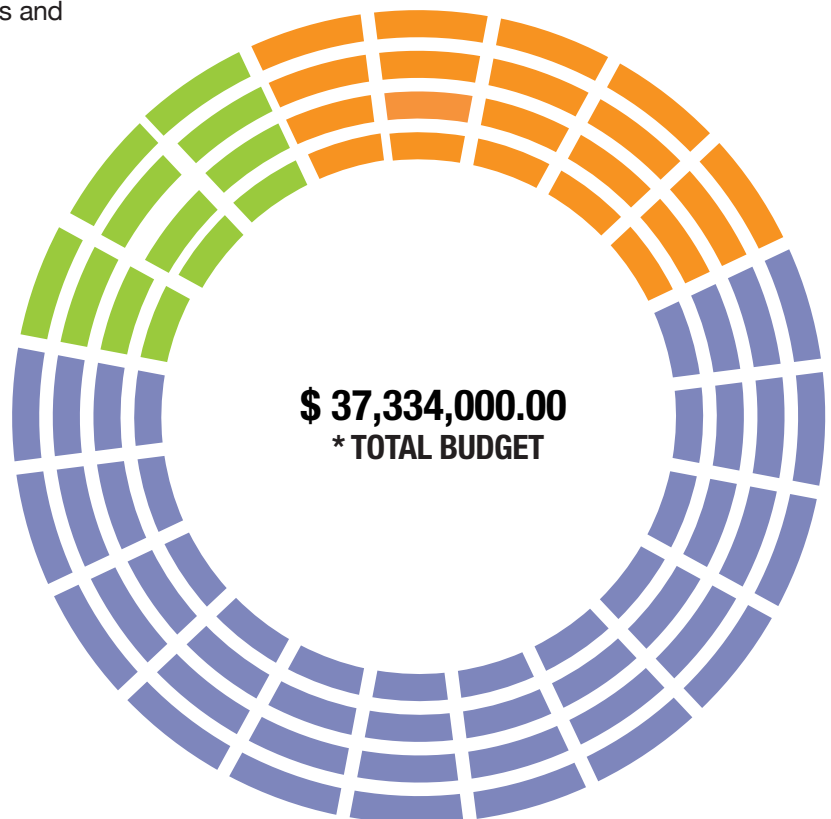
= **GOAL**

## AGENCY HEAD

Ronald Gill, Jr.

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF INFORMATION TECHNOLOGY

## ADDRESS

9201 Basil Court, Suite 250, Largo, MD 20774

## WEBSITE

[princegeorgescountymd.gov/639/Information-Technology](http://princegeorgescountymd.gov/639/Information-Technology)

## MISSION

The Office of Information Technology (OIT) drives the digital strategy and technology infrastructure, that supports Prince George's County's mission and goals through innovative, secure, and cost-effective IT solutions and services. OIT provides leadership, strategic IT vision, expertise, and architecture integrating technology solutions in collaboration with government leaders, agencies and partners that enable streamlined processes to improve government efficiency, and, virtual anytime- anywhere access to government information and services.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 11,455,000.00**

● Expenditures that are not eligible  
**\$26,971,700.00**

Personnel and Fixed Cost  
*(not subject to spending goal)*

● Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 22,910,000.00**

● Goal . . . **\$ 11,455,000.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS  
— Expenditures that are not CBSB/CBMBE Eligible  
SPECIAL EXCEPTIONS

— Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET  
÷ TWO

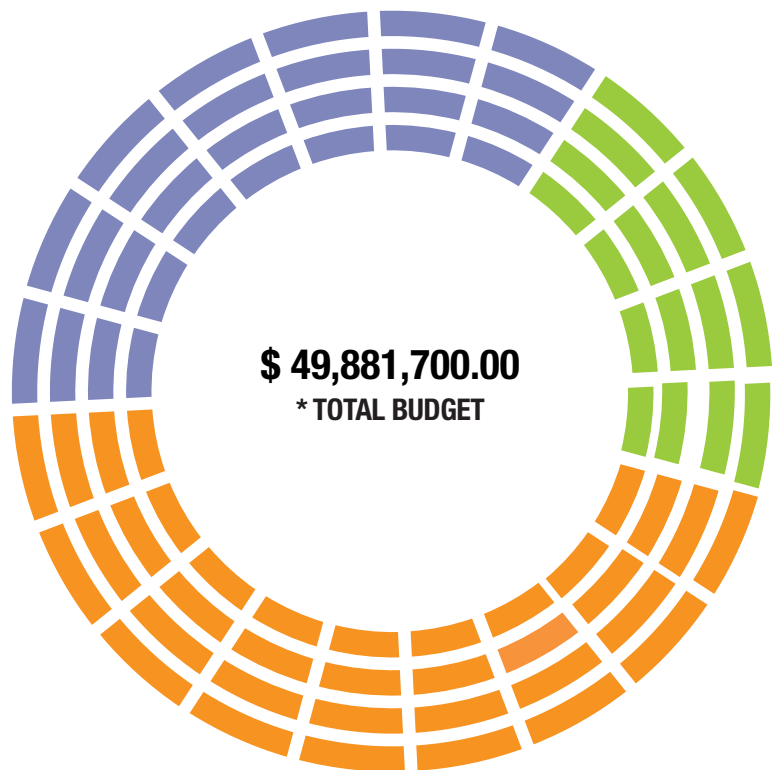
— **GOAL**

## AGENCY HEAD

Wanda Gibson

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | IT Hardware: Servers, Storage, Computer Equipment (desktops, laptops, tablets, etc.)
- | Software Applications (COTS or SaaS)
- | IT Operations Software and Middleware
- | IT Maintenance: On-site Technicians
- | Data Center Hosting, Co-location, Monitoring and System Management
- | Enterprise Print/Scanning/Fax – Equipment and Support
- | IT/Cyber Security Solutions
- | Enterprise Architecture and Strategic IT Planning
- | IT Expert Professional Services:
  - Application Developers
  - Microsoft, AWS, Google Engineers
  - WEB Developers
  - Data Architects
  - Network Engineers
  - Documentation Specialists/
  - IT Infrastructure Engineers
  - Technical Writer



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF ETHICS & ACCOUNTABILITY

## ADDRESS

9201 Basil Court, Suite 155 Largo, Maryland 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/1028/Ethics-Accountability>

## MISSION

- Conduct investigations and provide information to appropriate law enforcement officials
- Conduct joint investigations and projects with the Office of Audits and Investigations and other agencies
- Issue public reports and establish policies and procedures to conduct the Office
- Make recommendations to the County Executive and County Council to promote efficiency, accountability and integrity in County Government
- Provide support to the Board of Ethics, which is responsible for interpreting the County’s Code of Ethics, ensuring reporting of Financial Disclosure Statements by County elected officials and employees, and requiring lobbyists register and report applicable lobbying activities
- Receive and investigate complaints of alleged abuse, fraud, and deficiencies in County Government

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 21,650.00**

- Expenditures that are not eligible  
**\$ 892,700.00**  
Personnel and Fixed Cost  
(not subject to spending goal)
- Planned Acquisitions Eligible  
(50%-Goal)  
**\$ 43,300.00**
- Goal . . . **\$ 21,650.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS  
— Expenditures that are not CBSB/CBMBE Eligible  
— SPECIAL EXCEPTIONS

= Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET

÷ TWO

= **GOAL**

## AGENCY HEAD

Robin Shell-Barnes

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Translation Services
- | Legal Services
- | Dictation/Recording Services
- | Case Intake Platform



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF HUMAN RIGHTS

## ADDRESS

14741 Governor Oden Bowie Drive, Suite L105, Upper Marlboro, MD 20772

## WEBSITE

<https://www.princegeorgescountymd.gov/1528/Human-Rights>

## MISSION

The mission of the Human Relations Commission is to eliminate discrimination through advocacy, education, mediation, investigation of complaints, enforcement of discrimination laws, and by providing quality customer service to ensure the rights of all who live, work and visit Prince George 's County.

## AGENCY HEAD

Renee Battle-Brooks

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

## FY22 CBSB/CBMBE SPENDING GOAL

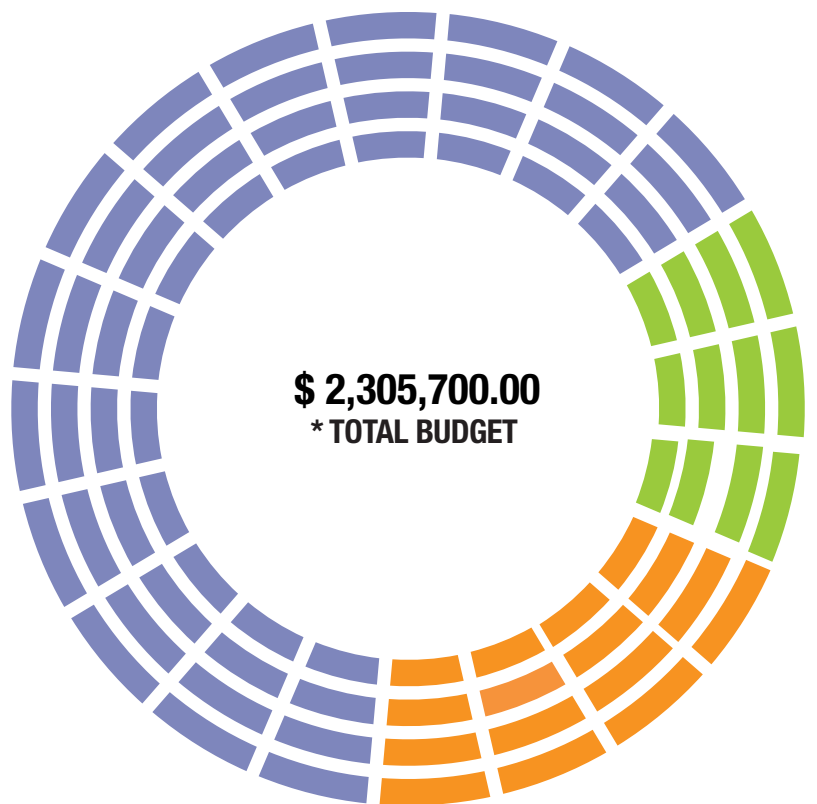
**\$ 462,650.00**

- Expenditures that are not eligible **\$ 1,380,400.00**  
Personnel and Fixed Cost  
*(not subject to spending goal)*
- Planned Acquisitions Eligible **\$ 925,300.00**  
*(50%-Goal)*
- Goal . . . **\$ 462,650.50**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# OFFICE OF THE HOUSING AND COMMUNITY DEVELOPMENT

## ADDRESS

9200 Basil Court, Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/908/Housing-Community-Development>

## MISSION

The Mission of the Prince George's County Department of Housing and Community Development is to expand access to a broad range of quality housing, and to create safe, well planned, attractive residential communities which enable families to become stable and self-sufficient. This mission is achieved through the daily operations, management and implementation of the programs described within this site.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 6,150.00**

- Expenditures that are not eligible **\$ 9,158,400.00**

Personnel and Fixed Cost  
(not subject to spending goal)

- Planned Acquisitions Eligible (50%-Goal) **\$ 12,300.00**

- Goal . . . **\$ 6,150.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

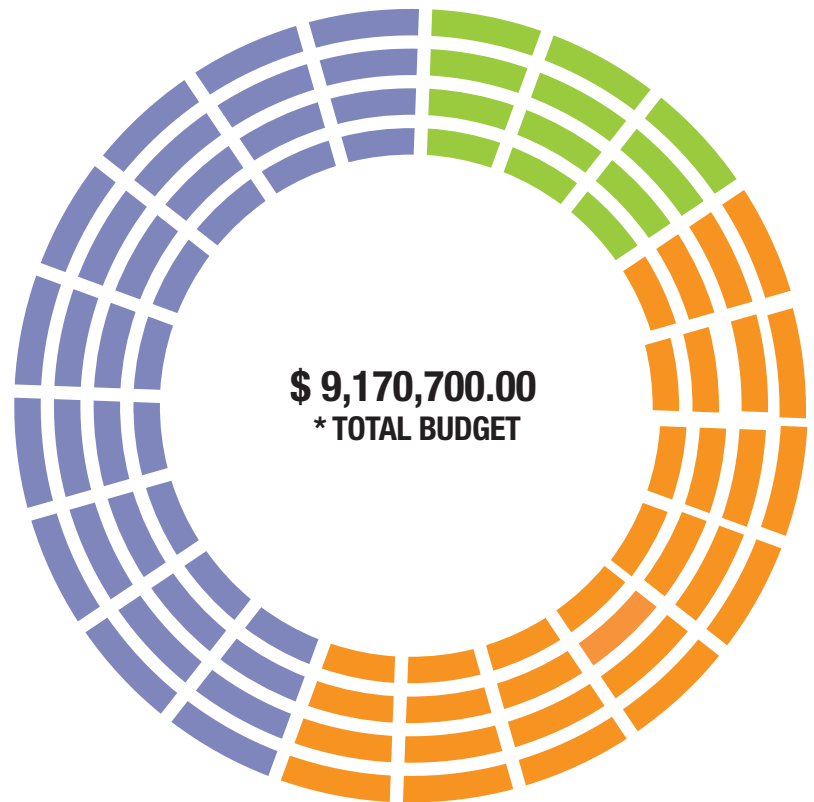
- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

## AGENCY HEAD

Aspasia Xypolia

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Compliance Consultant
- | Right of First Refusal
- | Environmental Review Consultant
- | Enterprise Community Partners



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# POLICE DEPARTMENT

## ADDRESS

8801 Police Plaza, 5th Fl, Upper Marlboro, MD 20772

## WEBSITE

<https://princegeorgescountymd.gov/345/Police>

## MISSION

Provide patrol, emergency police response and investigative services to County residents, visitors, and businesses in order to protect lives and property.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 10,743,050.00**

● Expenditures that are not eligible  
**\$ 333,387,500.00**

Personnel and Fixed Cost  
(not subject to spending goal)

● Planned Acquisitions Eligible  
(50%-Goal)  
**\$ 21,486,100.00**

● Goal . . . **\$ 10,743,050.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

— Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS  
— Expenditures that are not CBSB/CBMBE Eligible  
— SPECIAL EXCEPTIONS

— Planned Acquisitions: CBSB/CBMBE Eligible  
— EXPENDABLE BUDGET  
— TWO

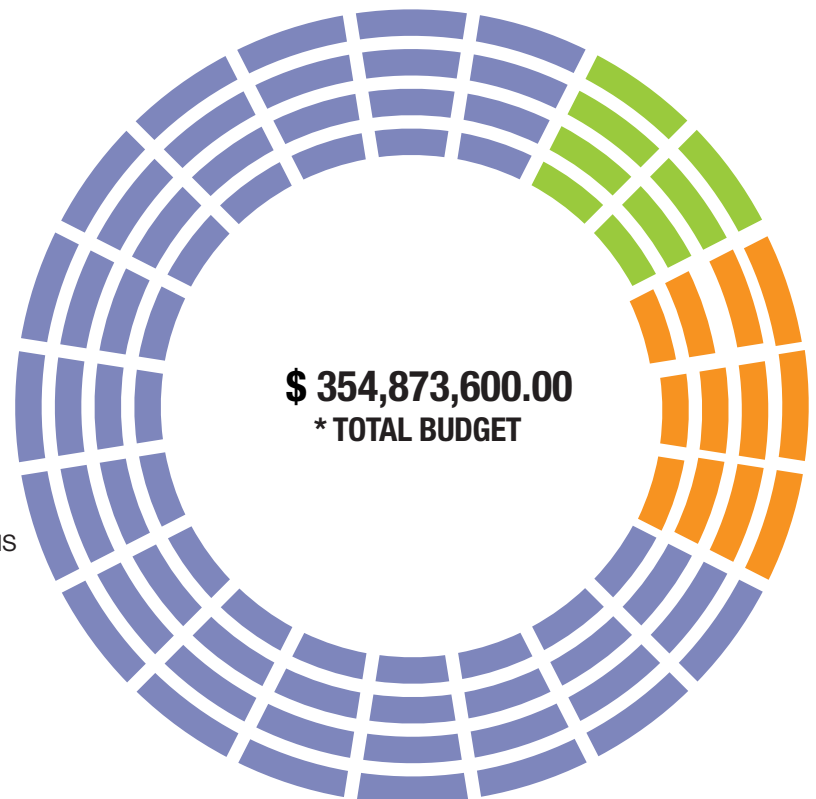
— **GOAL**

## AGENCY HEAD

Chief, Malik Aziz

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

- | Helicopter and Boat Maintenance
- | Canine Purchase
- | Mobile Crisis Services
- | Canine Food
- | Command Bus Maintenance
- | Crime Solving Software
- | Forensic Equipment
- | Public Safety Training



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# PERSONNEL BOARD

## ADDRESS

1400 McCormick Drive, Suite 320, Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/850/Personnel-Board>

## MISSION

The Personnel Board provides oversight of the County's classified system for employees in order to ensure that County Government employees receive fair and equitable treatment under all applicable employment laws, rules and regulations

## AGENCY HEAD

Carol Rubino

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Maintain the number of Board decisions overturned in the court system at zero by presiding over efficient and impartial administrative hearings and providing adjudication cases filed

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 8,950.00**

- Expenditures that are not eligible  
**\$ 384,700.00**

Personnel and Fixed Cost  
*(not subject to spending goal)*

- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 17,900.00**

- Goal . . . **\$ 8,950.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
  - Expenditures that are not CBSB/CBMBE Eligible
- 
- SPECIAL EXCEPTIONS

- = Planned Acquisitions: CBSB/CBMBE Eligible
- 
- EXPENDABLE BUDGET

÷ TWO

= **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.

# REDEVELOPMENT AUTHORITY

## ADDRESS

9200 Basil Court, Suite 504 Largo, MD 20774

## WEBSITE

<https://www.princegeorgescountymd.gov/865/Redevelopment-Authority>

## MISSION

The Mission of the Prince George's County Redevelopment Authority is to contribute to the creation of a diverse and vibrant economy and living environment for Prince George's County, using community building techniques and providing responsible and responsive development and redevelopment that is designed to enhance quality of life, balanced growth, and job creation for diverse sustainable communities.

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 9,308,100.00**

- Expenditures that are not eligible  
**\$ 471,300.00**  
Personnel and Fixed Cost  
*(not subject to spending goal)*
- Planned Acquisitions Eligible  
*(50%-Goal)*  
**\$ 18,616,200.00**
- Goal ... **\$ 9,308,100.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

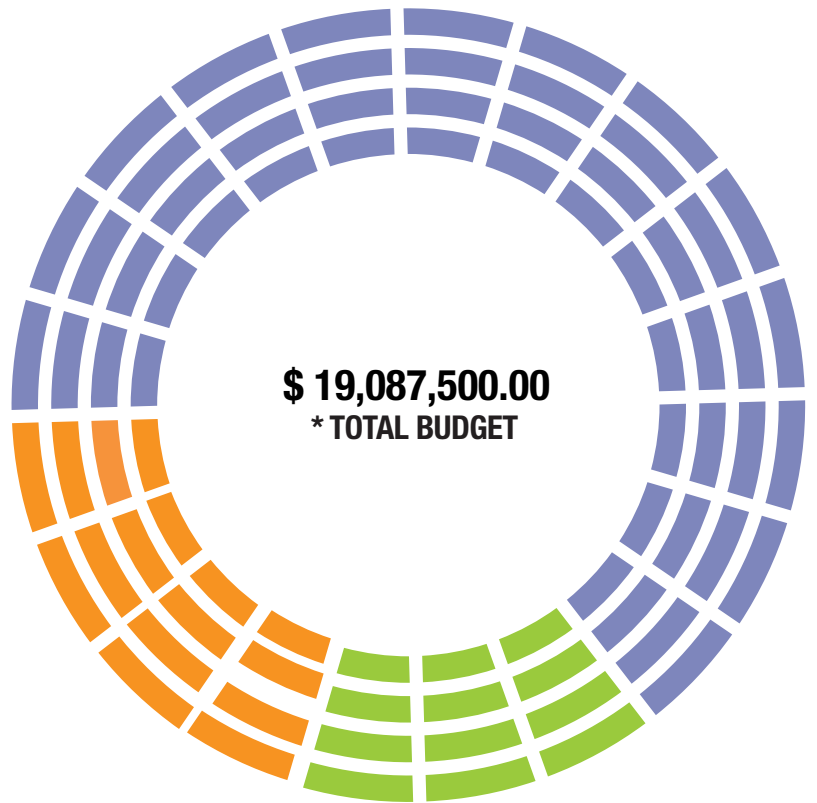
- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible  
SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible  
EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**

## AGENCY HEAD

Stephen Paul

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.



# SOIL CONSERVATION DISTRICT

## ADDRESS

5301 Marlboro Race Track Road, Upper Marlboro, MD 20772

## WEBSITE

<https://www.pgscd.org/>

## MISSION

The mission of the Prince George's Soil Conservation District is to protect and promote the health, safety and general welfare of the citizens of the State and County, and otherwise enhance their living environment by conservation of soil, water and related resources. The District works to control and prevent soil erosion in order to preserve natural resources, control floods, prevent impairment of dams and reservoirs, assist in maintaining the navigability of rivers and harbors, preserve wildlife, protect the tax base and public lands.

## AGENCY HEAD

R. Calvert Steuart

## POTENTIAL BUSINESS GROWTH OPPORTUNITIES

Currently there are no potential Growth Areas

## FY22 CBSB/CBMBE SPENDING GOAL

**\$ 2,200.00**

● Expenditures that are not eligible  
**\$ -4,400.00**

Personnel and Fixed Cost  
(not subject to spending goal)

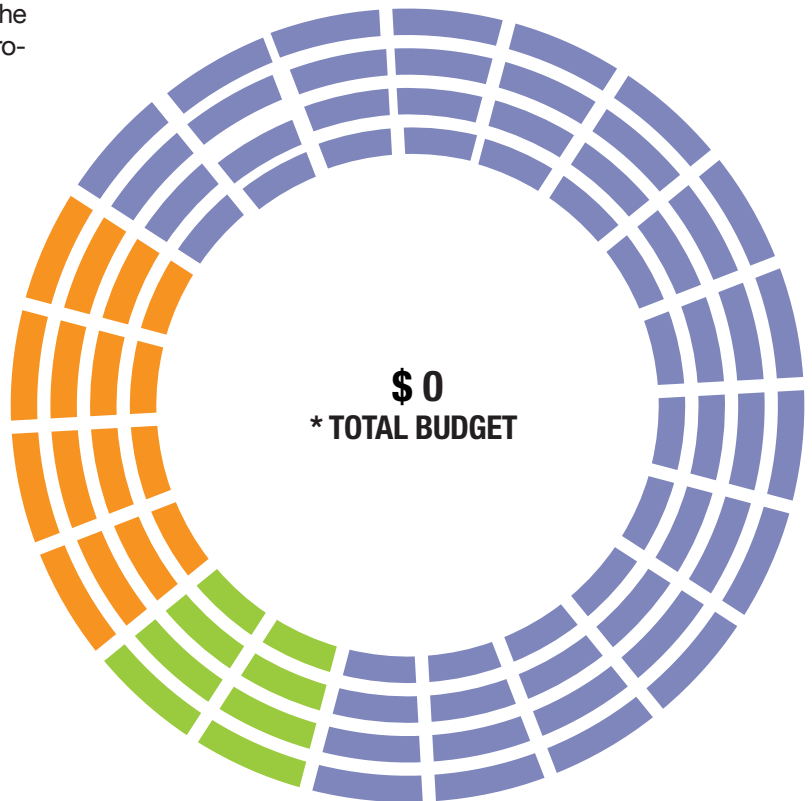
● Planned Acquisitions Eligible  
(50%-Goal)  
**\$ 4,400.00**

● Goal . . . **\$ 2,200.00**

## FY22 CBSB/CBMBE SPENDING GOAL CALCULATIONS

### Total Budget

- Personnel and Fixed Costs / AUTOMATIC EXCLUSIONS
- Expenditures that are not CBSB/CBMBE Eligible
- SPECIAL EXCEPTIONS
- Planned Acquisitions: CBSB/CBMBE Eligible
- EXPENDABLE BUDGET
- ÷ TWO
- = **GOAL**



\* The Total Budget for the selected Departments is the FY2022 approved budget that includes the General Fund and the following funds where applicable: Capital Improvement Program Fund; Internal Service Fund; Enterprise Fund; and, Special Revenue Fund. The Total Budget excludes Grants and Recoveries.



FY22 PROCUREMENT  
FORECASTS BY AGENCY FOR  
GREEN BOOK

# DEPARTMENT OF CORRECTIONS

TITLE	QUARTER	NEW/RE-SOLICITED	INCUMBENT	BUDGET AMT.
Released inmate Transportation	Q2	Re-Solicitation	One Time Transportation	\$ 93,300.00
Urine Drug Screening Services	Q2	Re-Solicitation	Siemens Healthcare	\$ 90,000.00
T&M Laundry Repair Services	Q3	Re-Solicitation	W J Tippet Co.	\$ 35,000.00
Pneumatic Tire Recycling/Pick-up Disposal	Q2	New	TBD	\$ 92,000.00
Container Recycling Pick-up at County Facilities (CORP)	Q2	Re-Solicitation	Bates Trucking Company, Inc.	\$ 60,000.00
Animal Pharmaceuticals	Q2	New	Various	\$ 200,000.00
Arbor Day Everyday and Tree ReLeaf Planting Demonstrations	Q2	New	Various	\$ 60,000.00
Utter Reduction-Surveillance of Illegal Dumping Sites (MSA Permit)	Q3	New	Reconyx et al	\$ 30,000.00
Veterinary Care & Emergency Services	Q4	New	Various	\$ 30,000.00

# DEPARTMENT OF PERMITTING, INSPECTIONS AND ENFORCEMENT (DPIE)

TITLE	QUARTER	NEW/RE-SOLICITED	INCUMBENT	BUDGET AMT.
GIS Consultant	Q2	NEW	TBD	\$ 410,300.00
Video Services	Q2	NEW	TBD	\$ 20,000.00

# DEPARTMENT OF PUBLIC WORKS AND TRANSPORTATION

TITLE	QUARTER	NEW/RE-SOLICITED	INCUMBENT	BUDGET AMT.
Tree Trimming Services	Q2	Re-Solicitation	Kelly Tree, Lewis Tree, Asplundh	\$ 2,843,000.00
Tree Stump Removal Services	Q2	Re-Solicitation	Kelly Tree, Lewis Tree, Asplundh	\$ 2,000,000.00
Traffic Signal Construction	Q2	New	TBD per award	\$ 900,000.00
Transverse Pavement Marking	Q2	New	TBD per award	\$ 1,000,000.00
Taxi Data Management	Q2	New	Curb	\$ 410,000.00

# FIRE/EMS

TITLE	QUARTER	NEW/RE-SOLICITED	INCUMBENT	BUDGET AMT.
Emergency Medical Supplies	Q2	New	Henry Schein, Bound Tree	\$ 43,000.00
Insurance Broker for Volunteer Fire Stations	Q2	New	The Hib Group	\$ 1,400,000.00
Emergency Medical Transport Services Billing & Associated Services	Q2	New	Change Healthcare	Revenue Generator

# DEPARTMENT OF HEALTH

TITLE	QUARTER	NEW/RE-SOLICITED	INCUMBENT	BUDGET AMT.
Medical Assistance Transportation	Q2	New	TBD	\$ 400,000.00
CIT Crisis Intervention Team	Q2	Re-Solicitation	Affiliated Sante Group	\$ 52,632.00
Crisis Response Clinician	Q2	Re-Solicitation	Affiliated Sante Group	\$ 111,982.00
PreventionLink	Q2	New	Aunt Bertha	\$ 51,000.00
PHIN-PreventionLink (Scope of Services)	Q2	New	EHN	TBD
Translation Services PreventionLink	Q2	New	Schreiber Translation Services	\$ 16,870.00
Professional Temporary Services- PreventionLink (Communication Specialist)	Q2	New	TBD	\$ 34,680.00
Professional Temporary Services- PreventionLink (Practice Consultant & Diabetes Care & Education Specialist)	Q2	New	TBD	\$ 112,710.00
Information Technology-PreventionLink	Q2	New	TBD-OIT Preferred Vendor	\$ 266,888.00
PreventionLink	Q2	New	Totally Linking Care in Maryland	\$ 739,580.00
Crisis Team Augmentation	Q3	Re-Solicitation	Affiliated Sante Group	\$ 78,623.00
Crisis Mental Health Services	Q3	Re-Solicitation	Affiliated Sante Group	\$ 1,039,403.00

# OFFICE OF HOMELAND SECURITY

TITLE	QUARTER	NEW/RE-SOLICITED	INCUMBENT	BUDGET AMT.
Thermal Imaging Equipment	Q2	New	TBD	\$ 40,000.00
K-9 Vehicle Purchase	Q2	New	TBD	\$ 30,000.00

# OFFICE OF CENTRAL SERVICES

TITLE	QUARTER	NEW/RE-SOLICITED	INCUMBENT	BUDGET AMT.
Commercial Real Estate Software	Q2	Re-Solicitation	TBD	\$ 12,240.00
LARP Data Clearing & Migration Contractor Portfolio Management (External)	Q2	New	TBD	\$ 100,000.00
Automotive Body Repairs	Q2	Re-Solicitation	AYT Auto Body	\$ 700,000.00
Towing Services (Immobilized)	Q2	New	Ryon's Towing, Charley's Towing	\$ 125,000.00
Towing Services (Heavy)	Q2	New	Ryon's Towing, Charley's Towing	\$ 100,000.00
Replacement Four Wheel Alignment System	Q2	New	TBD	\$ 35,000.00
Air Purification & Filters	Q2	New	TBD	\$ 150,000.00
Pump Out Grease Traps at Various Locations	Q2	New	Spartan Sewer Raider	\$ 10,000.00
Plumbing Parts & Equipment	Q2	Re-Solicitation	T.M. O'Donnell Co.	\$ 125,000.00
Chiller Maintenance	Q2	New	RSC Electrical & Mechanical	\$ 250,000.00
Replacement Fuel Site Up Generator	Q2	New	TBD	\$ 45,000.00
Fuel Site Testing & Maintenance	Q2	New	Atlas Fuel Solutions	\$ 180,000.00
Transmission Replacement & Repair	Q3	New	Capital Transmission	\$ 75,000.00
HVAC Repairs, Equipment Replacement, Alterations & New Equipment Installation at Various County Locations	Q4	Re-Solicitation	BPI Mechanical Construction, Hot & Cold Corporation	\$ 250,000.00
Printing Services	Q4	Re-Solicitation	Murray & Heister Inc.	\$ 2,000.00
Auto Glass Replacement	Q4	New	Covington Enterprises	\$ 125,000.00

# OFFICE OF HUMAN RESOURCE MANAGEMENT

TITLE	QUARTER	NEW/RE-SOLICITED	INCUMBENT	BUDGET AMT.
Accident & Sickness Policy (Volunteer Firefighters & Ladies Auxiliary)	Q2	Re-Solicitation	Provident Insurance Company	\$ 700,000.00
Vision	Q2	New	VSP	\$ 1,600,000.00
Life/Long-Term Disability	Q2	New	Aetna	TBD
Prescription Drug Plan	Q3	Re-Solicitation	Express Scripts	\$ 3,000,000.00

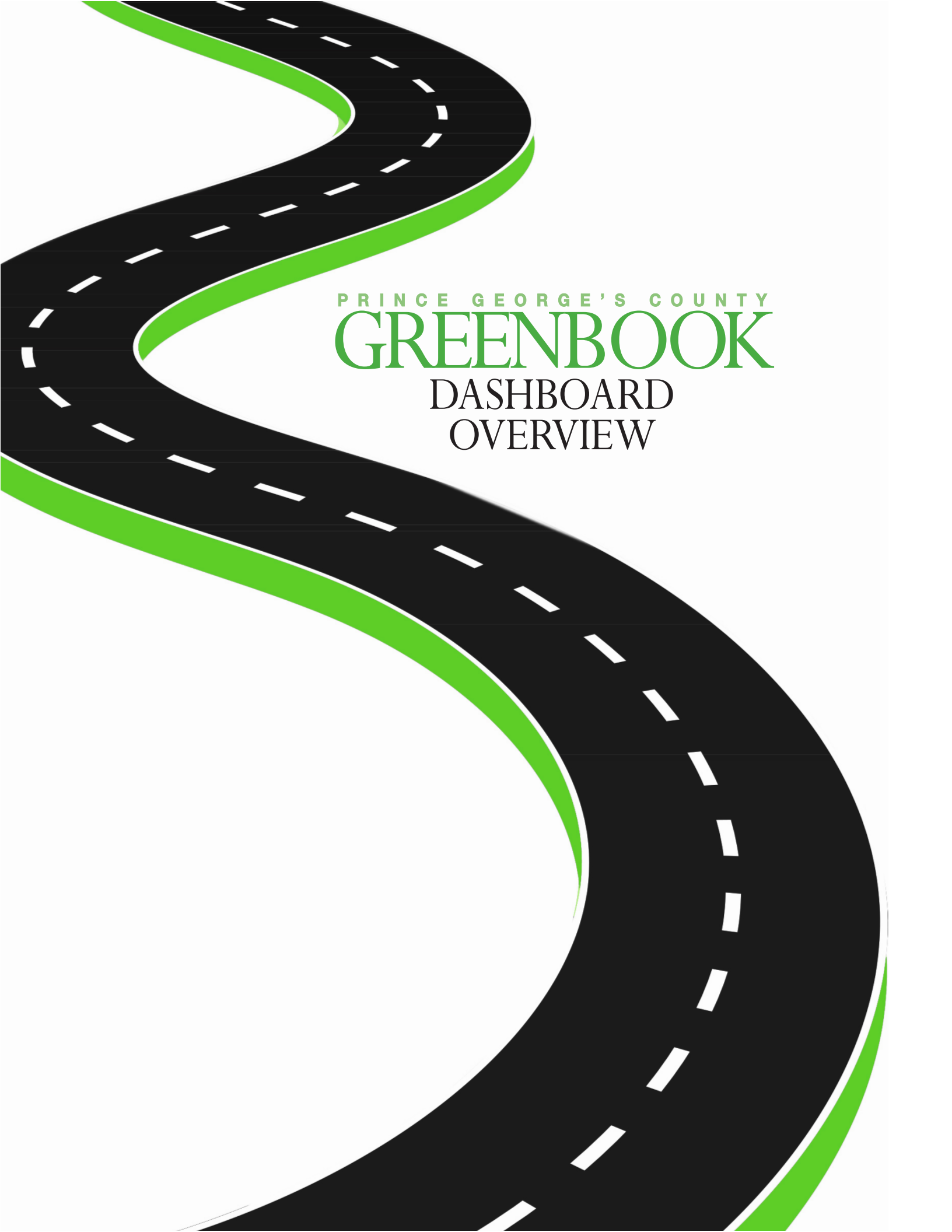
# OFFICE OF INFORMATION TECHNOLOGY

TITLE	QUARTER	NEW/RE-SOLICITED	INCUMBENT	BUDGET AMT.
Expert IT Technical Consultants to assist in Developing, Implementing, Maintaining & Optimizing Existing & New IT Systems & Digital Capabilities	Q3	New	Information Technology Consulting Technical Services	\$ 100,000,000.00

# PRINCE GEORGE'S POLICE

TITLE	QUARTER	NEW/RE-SOLICITED	INCUMBENT	BUDGET AMT.
Police Body Armor	Q2	New	Lawmen, Atlantic Tactical	\$ 600,000.00
Canine Boarding & Grooming (Various Vendors Needed)	Q2	New	Muddy Paws	\$ 18,000.00
Mobile Crisis Unit	Q2	Re-Solicitation	Affiliated Sante Group	\$ 435,000.00
Police Forensic Lab Supplies & Instrument Maintenance/Calibration	Q2	New	Thermo Fisher (Life Technologies) Qiagen/NMS Labs/ANAB/Niche Vision/ Cellebrite/CTS/Leeds/ Pr axair/Fara/Laser Technology	\$ 400,000.00
Ammunition	Q2	New	George Petronis dba The Gun Shop	\$ 400,000.00
Command Bus Maintenance	Q2	New	TechOps	\$ 30,000.00





PRINCE GEORGE'S COUNTY  
**GREENBOOK**  
DASHBOARD  
OVERVIEW

The Green Book Dashboard is a data collection tool that uses data from the County's SAP Enterprise System, P-card data, and information in CCS on certified CBSBs and CBMBEs to organize and display information on participating agencies' spending with CBSBs and CBMBEs.

Through transparent data displays, healthy competition is promoted to encourage county agencies to meet or exceed their established spending goals. To assure consistency and accuracy of reporting, we have established the following *reporting requirements for participating agencies in the Green Book*.

### Agency Reporting Requirements

- | All participating agencies will enter their spend data with CBSBs and CBMBEs, monthly, into the Green Book Dashboard.
  
- | Agency spend data will be tracked and trended by the Green Book Task team, at least quarterly, to assure that agencies are trending positively towards their spending goals.
  
- | As indicated, the Green Book Task team will request Corrective Action Plans (CAP) from agencies outlining specific strategy that will be utilized to improve spending with CBSBs and CBMBEs.
  
- | Corrective Action Plans will be monitored until gains are held.

### Recognition & Enforcement

- | In addition to the visual display within the Green Book, showing who is winning and who is losing with meeting their goals, all agencies meeting or exceeding their spending goals with CBSBs and CBMBEs will be recognized on the OCS website, newsletters, and other county media.
  
- | Those agencies not meeting their spending goals will be mentored and supported through the monitoring of corrective action plans.
  
- | Agencies who consistently not meet their spending goals may be subject to having their budgets held by the County Council. Click on link to learn more about enforcement of the law: [https://library.municode.com/md/prince\\_george\\_s\\_county/codes/code\\_of\\_ordinances?nodeId=PTIIT117PULOLAPRGECOMA\\_SU BTITLE\\_10APU\\_DIV7ECDE\\_SD1COSESMBUAS\\_S10A-162COAGLOPRGO](https://library.municode.com/md/prince_george_s_county/codes/code_of_ordinances?nodeId=PTIIT117PULOLAPRGECOMA_SU BTITLE_10APU_DIV7ECDE_SD1COSESMBUAS_S10A-162COAGLOPRGO)

## Green Book Metrics to Guide Improvements

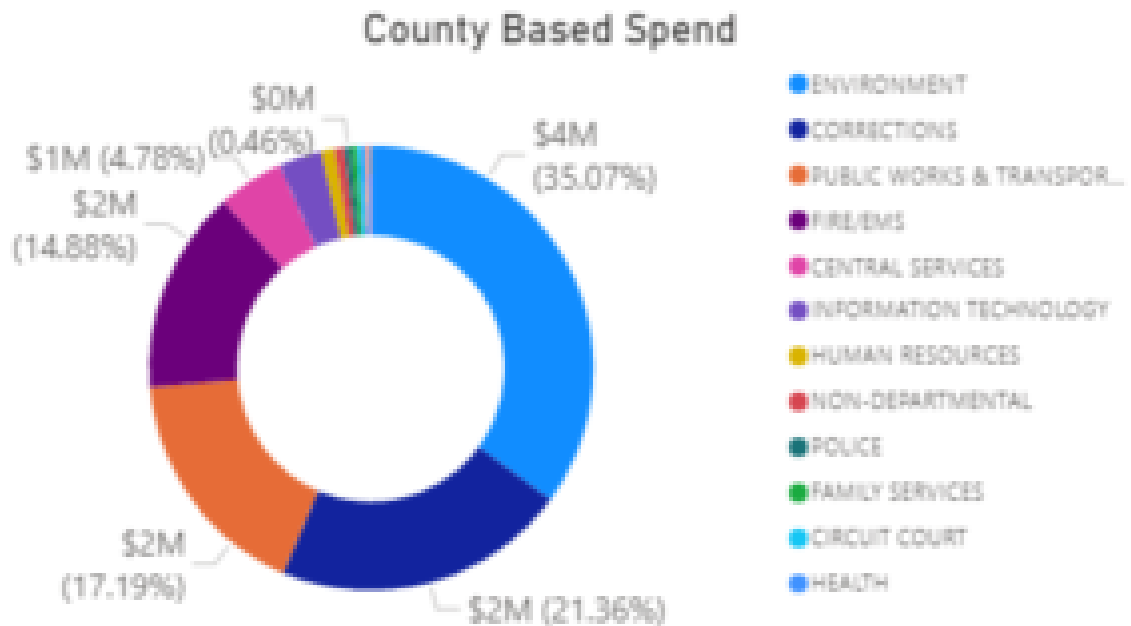
85%

of Participating Agencies in the Green Book will meet or exceed their spend goals, baseline FY22

90%

of CBSBs and CBMBEs surveyed will report overall satisfaction rate with the Green Book baseline FY22

## GREENBOOK DASHBOARD



[Greenbook Dashboard | Business Highway \(pgcbusinesshighway.com\)](https://pgcbusinesshighway.com)



# APPENDICES

**Green Book Worksheet-** a tool to help CBSBs and CBMBEs prepare for Prince George’s County contracting. Download the fillable form and use it to guide to grow your business.

1. **Products & Services:** What products/services does my business provide now?

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2. **NAICS Code:** (Include all codes that my business offer)

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3. **Similar Products/Services:** What related products/services could my business provide, if I expanded my business, based on needs of agencies within Prince George’s County?

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4. **Current Contracts:** Which contracts are out for bid or are listed on forecasts that my business already provide?

Name of Opportunity	Solicitation	Closing Date	E mail of contracting Officer
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5. **Waivers:** Are agencies requesting not to spend funds with CBSBs/CBMBEs for products/services that I provide?

Name of opportunity	Waiver#	Comments Deadline	Contracting Officer
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6. **Planned Acquisitions:** Are agencies planning to purchase products/services that I provide?

Project	Agency	NAISC Code	Contracting Officer
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7. **Business Growth Strategy:** How should I prepare my business to compete for contracts? For example: Team/subcontract, Get certified, Research market, Hire staff, Buy equipment, Contact agency to discuss opportunity, Schedule time for Vendor Day.

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